



Keeping your vessel running is key to your success. With a Cat® Customer Value Agreement, you have the options of the following service-based outcomes:

+ INDIVIDUALIZED SOLUTIONS

RANGING FROM TRADITIONAL PARTS & SERVICES TO CONNECTED TECHNOLOGIES AND MORE

+ CUSTOMIZED TOTAL MAINTENANCE

AND REPAIR SOLUTIONS, INCLUDING ENGINE PLANNED AND UNPLANNED EVENTS

+ DATA-DRIVEN INSIGHT

ENABLED BY CONDITION MONITORING AND EXPERT ANALYSIS, ENHANCING EQUIPMENT OPERATION AND EFFICIENCY

# EASY TO OWN. READY TO RUN. THAT'S A MARINE CVA.



### **MINIMIZE OPERATING COSTS**

Know your budget and best practices to help it.



### **UPTIME**

Keep running. Keep moving.



### **TOTAL CARE**

We monitor your systems. You drive your business forward.



#### RETURN ON INVESTMENT

Providing a return from highly efficient equipment and data driven maintenance actions.



### LET'S GROW TOGETHER

Caterpillar and Cat dealers are your trusted partners to help you get the most out of your CVA.

# **BENEFITS OF CAT® MARINE**

# **CUSTOMER VALUE AGREEMENTS (CVAs)**



### HASSLE-FREE OWNERSHIP

- » Price transparency with flexible payment terms and renewal options
- » Flexible payment terms
- » Peace of mind with complete engine protection



### **HASSLE-FREE MAINTENANCE**

- » Achieve engine maintenance optimization
- » Genuine Cat® parts delivered on time, at the right place
- » Unlock planned maintenance efficiencies with the right repair the first time
- » Fixed maintenance and repair costs



## SECURITY OF EXPERT DEALER SUPPORT

- » 24/7 customer support
- » Expert information at your fingertips to schedule and execute your planned maintenance
- » Diagnostics and troubleshooting support
- » Caterpillar certified customer training
- » Customized training (instructor led and online options)



## PEACE OF MIND FROM EQUIPMENT HEALTH MANAGEMENT

- » Data trending and alerts with Cat Remote Fleet Vision
- » Cat Marine expert providing 24/7 failure prevention analysis on Cat engines while obtaining data-driven recommendations to keep your vessel and fleet running
- » Perform onsite inspections with the Cat Inspect App
- » Easy access to dealer and asset information via My.Cat.Com
- » Emergency service response option during engine downtime
- » Dealer support with the latest maintenance practices

Please contact your local dealer to learn more about Marine CVAs or visit cat.com/marineCVA

LEBM0110-03 // June 2021

© 2021 Caterpillar. All Rights Reserved. CAT, CATERPILLAR, LET'S DO THE WORK, their respective logos, "Caterpillar Corporate Yellow", the "Power Edge" and Cat "Modern Hex" trade dress as well as corporate and product identity used herein, are trademarks of Caterpillar and may not be used without permission.

