

# Techno Index Marine Co

Brief business overview & short term targets

# SPARE PARTS WE SUPPLY :

## MAIN ENGINES

### PISTON RINGS

- ✓ CAST IRON
- ✓ ALU COATED
- ✓ CERMET & ALU COATES

### SUITABLE FOR :

- MAN B&W 35 MC
- MAN B&W 42 MC
- MAN B&W 50 MC
- MAN B&W 60 MC
- MAN B&W 70 MC

## AUXILIARY ENGINES

- ✓ PISTON RINGS
- ✓ MAIN / CONN.ROD / THRUST BEARINGS
- ✓ VALVES, GUIDES, SEATS, SLEEVES
- ✓ PISTONS
- ✓ CYL.LINERS
- ✓ O-RINGS , GASKETS

### SUITABLE FOR :

- YANMAR N18, N21, M200
- DAIHATSU DK 20, DC17
- MAN B&W L23/30

## AIR COMPRESSORS

- ✓ COMPLETE VALVES, PLATES, SPRINGS
- ✓ LINERS
- ✓ BEARINGS
- ✓ GASKETS
- ✓ O-RINGS

### SUITABLE FOR:

- TANABE H-73 / 74, H-63 / 64
- YANMAR SC SERIES
- SPERRE HV2/200
- HATLAPA
- HAMWORTHY

# WAREHOUSING & LOGISTICS

- ▶ 1000 m<sup>2</sup> company owned warehousing facility in the center of Piraeus port -immediate access & availability of our stock
- ▶ Cooperation with one of the largest logistics companies in the area for additional warehouse in Piraeus using special customs regimes :
  - Customs bonded warehouse
  - Free customs zone
  - Transit operations
- Additional warehousing options in the busiest maritime hubs globally such as Osaka , Busan, Rotterdam & Fujairah

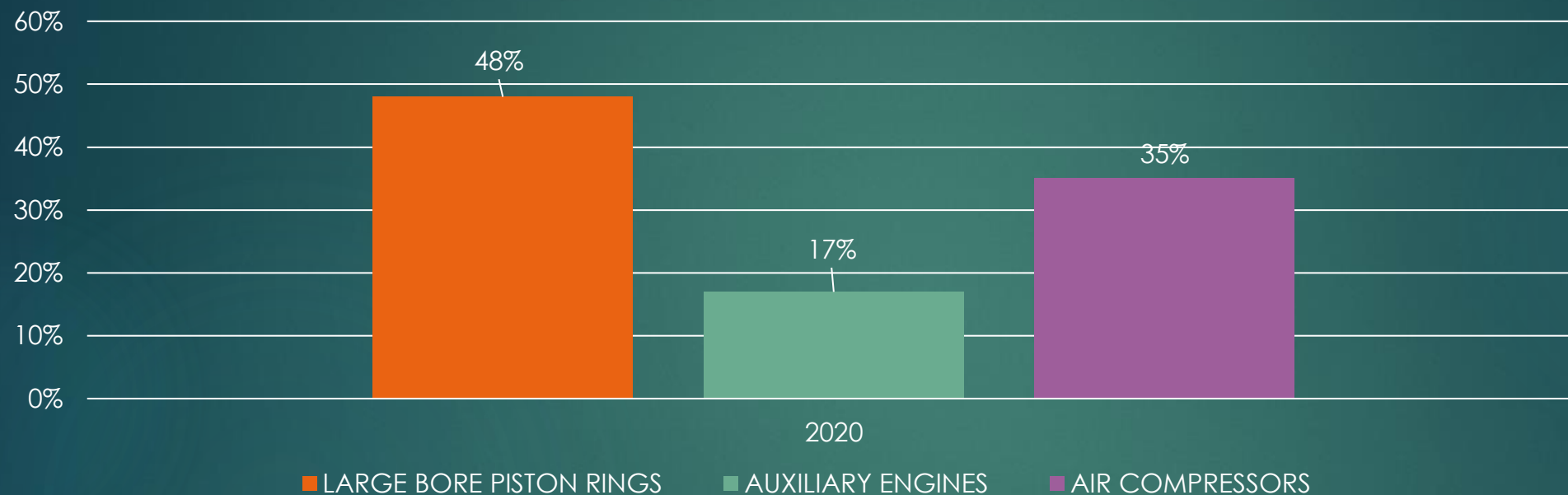


# OUR EYES ON THE FUTURE

## NEW PLANS FOR 2021-2023

- Strengthen our position on the OEM field
- Lower our logistics costs.
- Strengthen our position on large bore piston rings

# LARGE BORE PISTON RINGS' SALES IN 2020



- The demand for immediate availability of large bore piston rings is increasing
- Higher demand for special coatings ( cermet/alu)

# TARGETS REGARDING PISTON RINGS

## 1. Building our stock of special coatings

- Expecting to meet the demand for time critical enquiries
- Gain a significant share of the Greek market

## 2. Building our stock of larger cylinder bore rings (700 mm , 800 mm )

- Expecting to meet the demand of larger fleet companies .
- Expanding our client base.

# TARGETS REGARDING LOGISTICS



- Obtaining AEO (Authorized Economic Operator) certification by 2022

AEO certification will enable us to:

- effectively convert our private facilities into a customs bonded warehouse & free zone
- Keep stock of more expensive parts at lower, more competitive prices (tax free , vat free)
- Have better control of our supply chain procedures, meaning faster ,safer procurement to vessels with lower costs
- Faster & safer procedures between our various warehouses around the world.
- Liaison between our Greek and Japanese AEO warehouses.

