



WE DELIVER UP HIGH QUALITY SERVICES  
AND BOTTOM LINE PROFITABILITY





We are a pioneer company focused on Husbandry Services in Colombia - South America, providing a comprehensive portfolio of solutions that are designed by working close to our valued customers.

Ship Owners, Managers and Agents, as well as Crewing companies, all find in SPS a one stop option to support their port of call to Colombia, from below to above deck, from airport meet and greet to MedEvac assistance.

SPS is your local staff fully alongside, allowing you to manage and make the most of your shipping business whether a small fishing vessel, bulk or container carrier, or a sophisticated state-of-the art survey vessel.

Our company services include  
Ship's Chandler services: Full Ships  
Stores (ISSA, IMPA)  
Bunkers & Lubricants  
Technical supplies & Spare parts  
D/A Management  
Crew change and assistance

# THE COMPANY

Our logo completely characterizes our company philosophy. The same way that the bulbous bow works reducing drag, and improving fuel efficiency, speed, and stability for the ship, we at SPS work day-to-day alongside, to help you manage and make the most out of your shipping business, always on a safe and sound basis.

It is our challenge to deliver up high quality services, and bottom line profitability, to the ship, her owners/managers, master and crew.

We thrive to be long haul in our approach. By working close to our customers, we develop personalized, customer driven services and solutions to meet our principal's needs, goals, priorities and budget.

We fully understand your need to have peace of mind to focus on your core business, so essential to cope with today's competitive and changing market pressures. Our principals also find it paramount to be able to plan ahead, and avoid the expensive, time consuming, last minute rush. With SPS, ship owners / managers, enjoy the advantages of planning services well in advance of each trip, prior to arrival. We operate in full concert with our company values and principles:

Keen approach to service.

Amicable and fair business relationship with our customers, port authorities, suppliers and employees.

Innovation & flexibility

Safety and quality

Pursue lean service





# LOCATION & COVERAGE



We have full operations and cover all major ports of Colombia. Buenaventura, the main port of Colombia located in the pacific coast, and the ports of Cartagena, Barranquilla and Santa Marta in the Atlantic coast of the country.

Buenaventura port branch:  
Carrera 4 No. 2 - 36  
Suite 402  
Fax. +(57) 2 2424 933

Barranquilla Hub  
(Caribbean ports):  
Calle 99 No. 56 – 48  
Suite 0904 Tower 1  
Fax. +(57) 5 355 2472

Our country-wide account management policy, allows you to have one of our representatives taking care of your fleet no matter the port in Colombia, no matter the issue. You will get answers and updates in one single email, or one single call.



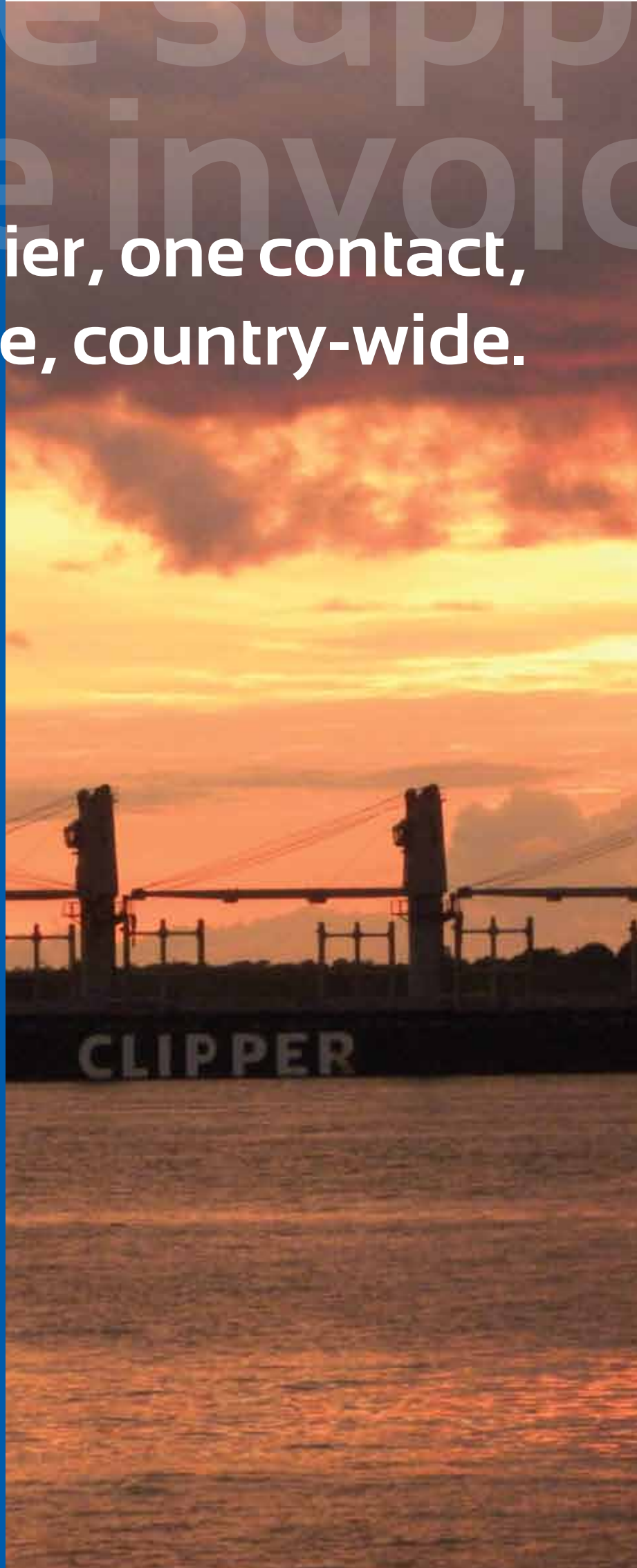
# One supplier, one contact, one invoice, country-wide.

24/7 Country-wide Customer  
Contact +(57) 313 7167271

All our staff at SPS is customer driven, fully aware of the need to be available at your service around the clock. We keep communication with our customers on a real time basis, and with the advantage of a shipshape, time efficient: "one-point of contact".

We take pride in the way our staff operates in full concert of our company values:

- Keen approach to service.
- Amicable and fair business relationship with our customers, port authorities, suppliers and employees.
- Innovation & flexibility
- Safety and quality
- Pursue lean service





# RESERVICES

## SHIP'S CHANDLER SERVICES

With SPS alongside ship owner's and managers get the advantages of one point of contact country-wide, no matter what port in Colombia is your fleet calling.

Our land fleet of 3 refrigerated cargo trucks, 2 box type and 2 delivery trucks, delivers safely and on time fresh produce, top quality meat products and fish, dairy, grains, cereals, spices, tinned products, soft drinks, wine, and all your ship's galley requests.

SPS has made long term agreements with local wholesalers and meat distributors in order to guarantee economies of scale and efficiencies in cost to our valued customers, without making any sacrifices in top quality of the products we provide to your vessels.







# TECHNICAL SUPPLIES

Our knowledge and experience in marine and shipping industry has been crucial for the development of technical supplies services to our valued customers.

SPS portfolio of products and services include certified carbon steel pipes: SCH40 and 80, flanges, elbows, sheets and bars, bronze and stainless steel valves, welding supplies and equipment, deck stores, marine paints, brushes, painting equipment.







# SPARE PARTS AND OWNER'S GOODS

By working close to our long haul customers, SPS has developed a logistics system that includes bonded warehousing, time and cost efficient customs clearance free of duty and tariffs, on time delivery aboard, no matter what port your fleet is calling.

## AIR CARGO LOGISTICS

We have bonded warehousing facilities located at major international cargo terminals close to maritime ports.

### **Bogota**

Our bonded warehousing facilities at Bogota International Airport are intended to handle owner's goods and spare parts from around the world. Bogota cargo terminal is serviced by all major air cargo carriers including Air France, KLM cargo, Martinair, Lufthansa, among others.

### **Cali**

Cali has an international airport for both, cargo and passengers. With direct scheduled flights of American Airlines Cargo, Avianca, and Tampa cargo.

### **Barranquilla**

Strategically located in the middle of the Atlantic coast of Colombia, from our Barranquilla Hub we handle air freight cargo to our valued customers calling the ports of Cartagena, Barranquilla and Santa Marta.



# FIRE, RESCUE, SAFETY (SOLAS)



## MARINE LUBRICANTS

SPS operates as agent for GULF OIL MARINE delivering high performance product range for each onboard application.

MARINE CHEMICALS AND GASES  
MEDICINE SUPPLIES (WHO)  
NAVIGATION SUPPLIES



# CREW SERVICES

Our crew services department is committed to the health, welfare, motivation and productivity of your master and crew. We have representatives in all major international airports in the country: Bogota, Cali, Barranquilla to assist your crew traveling to and from Colombia in immigration matters, domestic flight connection, land transportation, and accommodations. SPS provides your crew with a safe and comfortable sign on and off.

As well, we can provide crewing and manning agencies with special fare air ticketing both international and domestic, thanks to our partnership with one of the biggest local travel agencies.



Medical expenses often become a burden to Ship owners and managers. Our crew services department will expedite medical response and assistance any time needed 24/7. We follow up real-time throughout the course of the Crew member's treatment.

SPS has established business partnerships with reputable medical institutions in each port to provide top quality Full 24 hour clinical services including Emergency Response, Physicians, Imaging and Laboratory.

## SEISMIC, DREDGING

Research vessel and Dredging operation are highly specialized segment in the marine industry.

At SPS, we totally understand your need to have professional shore base support at all times, and the peace of mind to a safe and flawless marine research or dredging operation.

We endeavor to be your true partner, working on a keen service approach, offering suitable solutions, and using our abilities and knowledge to coordinate between all parties engaged.

SPS has supported Dredging operations in Buenaventura port for Jan de Nul.

**We deliver up high Quality services and bottom line profitability**





We deliver up high Quality services and bottom line profitability



24/7 country-wide  
customer contact  
+(57) 313 716 7271  
[www.spsagents.com](http://www.spsagents.com)

Buenaventura port branch:  
Carrera 4 No. 2 - 36  
Suite 402  
Fax. +(57) 2 2424 933

Barranquilla Hub  
(Caribbean ports):  
Calle 99 No. 56 - 48  
Suite 0904 Tower 1  
Fax. +(57) 5 355 2472