



COMPANY PROFILE

Committed to Quality, Service, Excellence, and Delivery

COMPANY OVERVIEW

At Daron Namibia, we are committed to delivering Quality Service, Excellence, and Delivery in all aspects of our operations. Our comprehensive range of services, strategic partnerships, and dedication to client satisfaction ensure that we exceed expectations every time.

OUR STORY

Daron Namibia is a proudly Namibian company established in 2012 from incredibly humble beginnings, based on the dreams of a Namibian boy determined to do great things.

Today, we are a strong, client-centric company based on good old-fashioned values – honesty, good communication, hard work and stewardship – leaving clients better off than they were before dealing with us. Our mantra is to provide quality services that exceeds the expectations of our customers.

Luther Mostert, the Managing Director, instilled his vision of building long term relationships with our customers in all our staff by providing exceptional customer service through consultation, problem-solving and innovation.

At Daron Namibia, we follow strict health, safety and environmental policies and we strongly believe that BEE is a very important part of business today to ensure broader and meaningful previously disadvantaged participation in the economy.



THE COMPANY

Daron Namibia started as a Ship Chandling business more than a decade ago, focused on negotiating & buying quality food provisions, technical and cleaning products to vessels. The business of demand and supply to the shipping, hospitality, mining and hotel & entertainment sectors changed over the years.

Today, Daron Namibia is a proud partner to our clients and in addition to supplying provisions, is responsible for catering over 1,000 meals daily in Namibia, creating jobs and working together with clients on budgets, meal plans and delivery requirements, from local deliveries to vessels to exporting containers with provisions and technical equipment to Angola, Hong Kong and the Antarctic.

We're so much more than a caterer, ship chandler and service partner – we seek to answer the long term-needs of our customers. We listen to people's problems and work hard to develop answers. Our expert team of professionals are committed to finding a solution to sustain real value for your business.

Thanks to the consistency and hard work we bring to every location, our clients can focus on their core business while benefiting from the financial and strategic advantages that outsourcing can deliver – singly, bundled or fully integrated. They can also have the peace of mind that it is our people on their premises, operating to our high standards of health and safety and with a passion for doing the right thing.



DARONGROUP

In 2023 Walvis Bay Ship Chandlers celebrated the official signing of the new shareholders agreement between Daron Group and Walvis Bay Ship Chandlers. In this landmark agreement, Daron Group has acquired 50% shares in Walvis Bay Ship Chandlers. This strategic partnership has opened a world of opportunities and promising prospects for our company, and the industry at large.

One of the most exciting aspects of this collaboration is the supply to the marine and oil and gas industry to every single port in Africa. With our exceptional range of services, we have established branches in key locations such as Mozambique, South Africa, Namibia, Angola, Gabon and Congo. This expansion will further enable us to better serve our clients and meet the growing demand in these regions and beyond.

Together, we are embarking on a journey filled with endless possibilities and growth. We strive to seize every opportunity in order to write the next chapter of success for our company, and we are confident that with our collective efforts and commitment, we will surpass all expectations and achieve great things.



WE OFFER

Our group operates on a one-stop, single-point-of-contact model for catering supplies and services, aimed at delivering efficient and successful solutions. By conducting most services in-house, we offer simplified management, saving you time and money.

We provide a complete solution, from product sourcing to catering, staffing, supervision, management, and deliveries. Our goal is to create meals from scratch using the freshest ingredients, with menus developed in partnership with independent dieticians for informed meal choices.

Our value-added services include:

- Training cooks to optimize meal plans and reduce costs
- Quality management with delivery and hygiene reports
- Emergency meals/stock management for better consumption control
- Sourcing longer-lasting produce, such as iceberg lettuce and aquaponically grown lettuce

We manage daily operations to ensure consistent and cohesive supply chain management. We continue to build our reputation and seek partnerships to help clients with tighter order quantities and budget controls. Our history of expansion aligns with our clients' needs, offering turn-key operations and opening branches as required.

Our commitment to professional service ensures we provide the best cleaning services to meet your needs.



DARON NAMIBIA

OUR SERVICES



Marine specialities

- Deck stores
- Safety Equipment
- Survival Equipment
- Lifting gear
- Engine parts
- Provision stores
- Catering Service
- Staff (shifts, contracts, mgt.)
- Stationery
- Stationery
- Freight forwarding & Customs Clearing
- Hygiene Reports-Stock reports
- Permits / Visas / Port Clearance
- Travel Arrangements
- Crew Changes
- Medicals



Catering specialities

- Fruit & Vegetables
- Frozen Dairy
- Dry Groceries
- Cleaning materials
- A-grade superior quality, vacuum-packed meat, cut per portion and number of crew
- Prepared Meals - Olthaver & List Group (Hangana Seafood) with 1000 readymade meals per day with our own professional staff onsite ISO 9001



Butchery

At our premises, we also house an on Premise Butchery, ready to serve.



DARON NAMIBIA



Warehousing & Equipment

- Capital intensive investments made in freezers, chillers and air-conditioned storage areas ensure fresh food supplies are stored at optimum temperatures.
- Our warehousing and storage equipment represent the industry's benchmark.
- The warehouse facility has separate loading/unloading bays for dry and freeze products.
- At least 15 tons of food, drinks and perishables can be stored at our premises at any given time.
- Refrigerated Storage Space – 250sqm
- Dry Storage Space - 1500 Sqm
- Staging (Packing) Area – 5000 Sqm
- WBSC employ competent and adequate manpower as permanent employees - To cope with surge situations



Cleaning

- Room cleaning
- Public areas cleaning
- Back of house cleaning
- Concierge services
- Kitchen deep clean
- Bathroom deep clean
- Food and beverage staff (waitrons and barman)
- Laundry management
- High-level cleaning

At Daron Namibia, our hygiene practices are guided by a robust framework, ensuring we deliver high-quality service every time.

OUR BRANDS



We promptly offer efficient chemical solutions that elevate your operations & profitability.

Real Chemical Solutions for all Industries

- Engineering
- Marine
- Metal Treatment
- CIP
- Laundries
- Kitchen
- Housekeeping
- Institutional
- Hand Hygiene



Coatings are perhaps the most seen, but most overlooked product in the world. Almost all man-made structures and equipment are coated. Without these coatings, our structures and equipment would rust and crumble – and soon be unsafe to use. So, the next time you look at a house, hospital, boat, bridge or crane, think of the coating that protects it – and think of us.

Industries we work in

- All markets
- Oil & Gas
- Infrastructure
- Marine
- Thermal Power
- Wind
- Industrial
- Container
- Yacht
- Decorative



DARON NAMIBIA

CLIENT PORTFOLIO

Compass Group South Africa for De Beers Marine Vessels

- Managed full turnkey operation for 7 rigs
- Procured and delivered victuals from Cape Town to Port Nolloth and then to rigs
- Monthly deliveries: Fruit & Vegetables twice, Frozen Products once, Dry Stores once
- Supplied dry dock vessels in Cape Town and one shipment from Walvis Bay in July 2017

Hangana Seafood Canteen

- Served 600 lunches and 400 dinners daily, 7 days a week, 365 days a year
- Managed purchasing, distribution, and preparation of food supplies
- Adapted menus A and B to improve service and quality

Hangana Seafood Seagoing Vessels

- Supplied 7 wet fish vessels with provisions 7 days a week, 365 days a year
- Crews of 22 to 32, vessels out at sea for around 8 days

Compass Group South Africa I&J Contract

- Wet Fish Vessels: 9 vessels, crews of 22 to 35, out at sea for around 10 days
- Freezer Vessels: 3 vessels, crews of 62 to 66, out at sea for around 40 days with occasional pit-stops

Compass Group South Africa Transocean Marians Oil Rig

- Managed oil rig semi-submersible with 350 POB
- Supplied from Luderitz for 8 months, then moved supply chain to Mossel Bay in 3 weeks
- Conducted full turnkey operations with offshore supply on 14-day intervals



DARON NAMIBIA

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NAMIBIA

OUR STANDARDS



ISSA – INTERNATIONAL SHIP SUPPLY ASSOCIATION

- Benchmark in quality for provision and materials and quality certification



HACCP COMPLIANT ONLY – HACCP

- (Hazard Analysis & Critical Control Points) is the internationally recognised structured operating method that helps organisations in the food and beverage industry identify their food safety risks, prevent food safety hazards and address legal compliance. HACCP is mandatory in several countries, including the US and the EU.



IMPA – INTERNATIONAL MARINE PURCHASING ASSOCIATION

- Benchmark in standardization of catalogue reference in the world for parts and equipment;



ISO 9001:2015

- Helps ensure that customers get consistent, good quality products and services, which in turn brings many business benefits.



SHIPSERV

- Recognised as an expert supplier in the Marine Industry.



YOURCHOICE

Daron Namibia is confident that our proposed strategy will benefit your organization. We sincerely hope that you will consider us as a long-term partner and allow us to enter a mutually beneficial relationship. We are available to answer any question you may have and look forward to discussing this opportunity further. We hope that this proposal has met your needs and look forward to hearing from you soon. Thank you for your interest Sincerely Managing Director

FINDUS

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SERVICE



QUALITY



DELIVERY



EXCELLENCE



—YOUR PREFERRED CHOICE—