





We are TBS Group.

TBS Group is one of the few remaining family owned ship chandlers in the ARA range, currently active in over 85 countries, ranging from Europe, Asia, North America and everything in between. We make it our priority to get the stores required by our clients delivered anywhere on the globe. At the right time. At the right place. At the right price.

Supplying quality is in our genes.

The TBS Group is proud to have become a global supplier of all ship requirements. Having specialised in both domestic and foreign deliveries, for both provisions and technical stores, we serve as a steady base to any requirement at any location needed. Our subsidiaries are active in ship supplies, catering, trading and logistics. Truly having a solution available for any case put before us. Anywhere on this globe. Anytime you want it.

Global supplier.

We are a true global provider of all ship stores. Serving our clients with excellent care and products, no matter the location on the globe. Together with the service level and personal touch we have become known for in the past decades. It is this exact personal touch and care, that has made us sustain the hands of time in this dynamic world that is called shipping and will prove us to be relevant for many more years to come.





Quality.

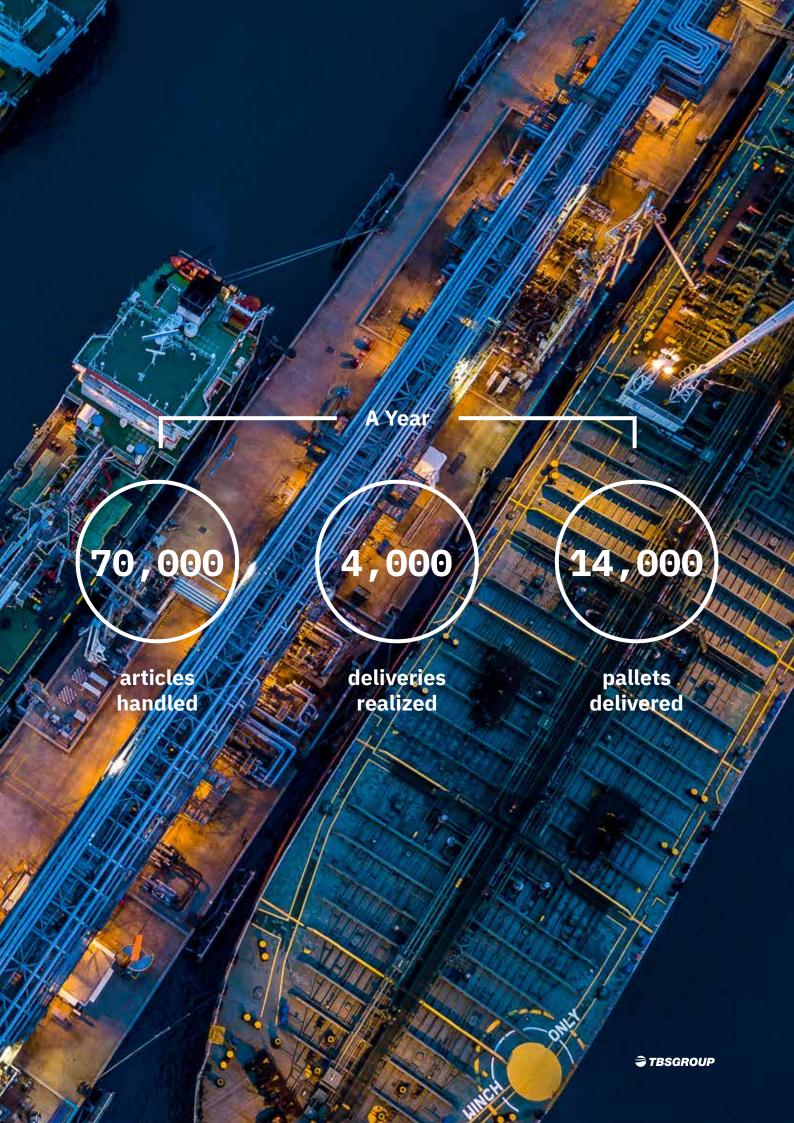
Whilst keeping value for money as an important factor, our high quality is what initially caused our business to thrive and to become a well-known name in our business. We know a happy crew is an efficient crew, in which we are proud to contribute to through our supplies. Offering a quality standard, which is appreciated by our clients with each and every meal prepared.

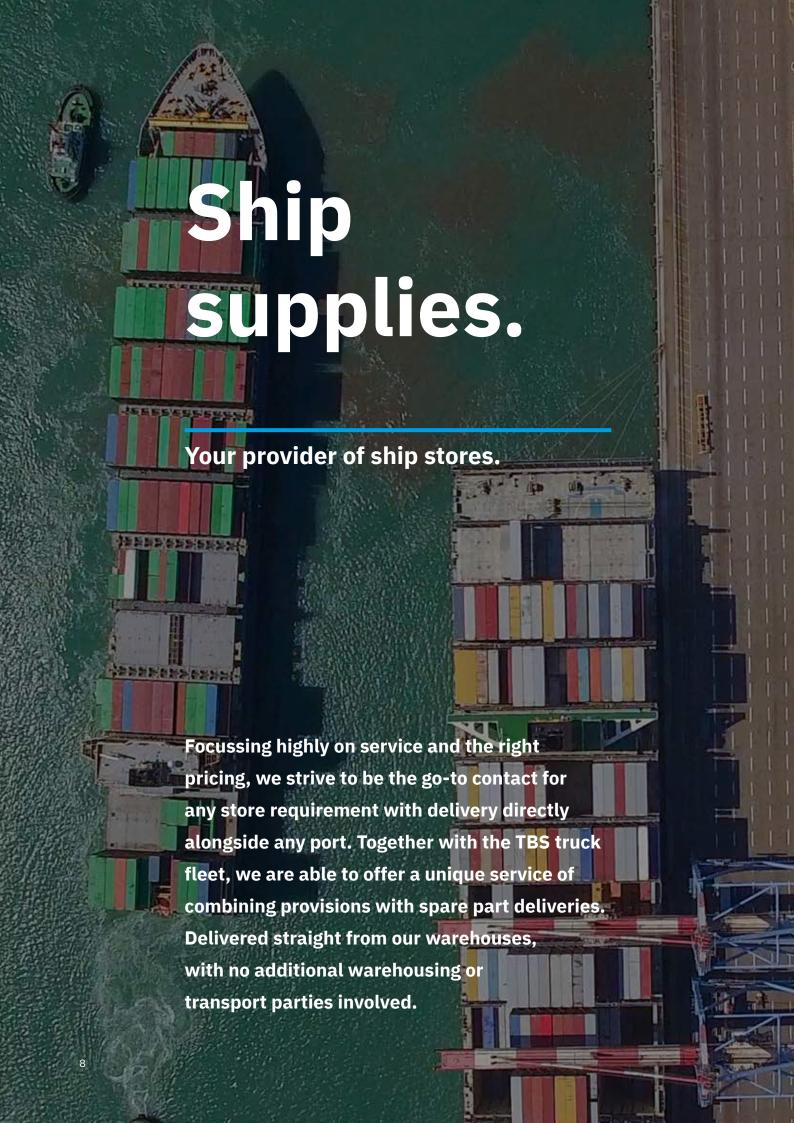
4th generation.

We are extremely proud to say we have been around for four generations and keep offering continuous growth and development in our business. By having the business embedded in our genes, our feel with shipping is unprecedented. Through this, our personal connection with both clients and employees is unique. Reflecting directly on our way of taking care of things and continuously finding solutions for any challenge put before us.











Provisions.

Our provision ranges consists of every thinkable product that falls under the food requirements on board, ranging from fresh stores to deep frozen products from all ends of the world. Quality being highest on our list, as for the crew on board the presented meal is one of the highlights of the their day.

Bonded.

For any bonded stores requirement on board of our clients vessels we offer a large variety of bonded and canteen products. Ranging from beer, soft drinks, tobacco, cigarettes, sweets, chips and personal care items. Striving to offer client and crew with competitive pricing of these items at all times.





Technical.

With over 60 years of experience, we serve our clients with a complete set of technical requirements for sea going vessels, tankers, tugs and offshore vessels. Ranging from mooring ropes and steel lengths to the smallest of technical, galley or deck necessity on board, no product or challenge is out of our reach.

Innovation.

TBS seeks to innovate the supply chain where possible. Always focussing on the future, seeking electronic exchanges of data where possible to increase effectiveness and contributing to correct and matching results. Making each transaction a better one.



Catering.

Serving the world.

Serving the fleets of our clients on a global scale, the TBS catering system is designed to take care of the complete purchase and budget management of all matters involving provisions. Ensuring the fleet and its crew is served anywhere across the globe, whilst securing the vessels pre-determined budgets based on a fixed food rate system.



Budget management

TBS ensures your fleet to sail within the determined budget at all times. Uniquely focussed on the financial figures of budgets, quantities of stores received and consumptions. Increasing efficiency on board by monitoring all factors involving the spending of each vessel.

Fixed food rates

Actively monitored and recalculated per actual crew on board, at all times our set fixed food rate figures are transparently calculated to ensure both crew and visitors benefit from the system. We take care of the full administrative side of registration of your additional visitors and crew fluctuations.





Stock control

Specialised in stock control on board, through digitalised stock maintenance software, we thoroughly keep checking your stock figures and usage on board. Making sure budgets are not only maintained based on purchase, but on actual usage. Ensuring a safe level of stock on board at all times.

Providing inspiration

The preparation of any meal itself, influenced by the cook on board is the determining factor of usage on board. Through the delivery of the right quality products within our service, combined with assistance in menus and recipes, we strive to inspire your crew and cook on board.



Trading

Worldwide assistance.

TBS offers a worldwide purchase solution, meant to consolidate and lower overall costs involved. Through key partners located in over 85 countries, we offer competitive pricing and the option to combine all your technical requirements with your provision purchases globally.



Simplifying purchases.

Our TBS trading system offers database matching to speed up and simplify requests and purchase orders handled worldwide. Completely removing interpretation errors and administrative workload on the end of both supplier and client and simplifying matters for our client's convenience.

Just one contact.

The TBS trading system is specifically catered towards clients that seek one party to handle their global needs. No more various terms to take in mind, but all of your needs met through one contact with one determined set of terms worldwide. Our purchasing department will help reduce workloads whilst offering the best local prices and availability anywhere.





Just one currency.

No matter the port of purchase, we ensure every invoice towards our client is presented in either EURO or USD. Offering a service beyond handling your requests, we take care of any local currency and exchange rates. Our clients don't have to deal with local currency and can save extensive exchange rate losses.

Full integration.

TBS uses a fully integrated system, which has connected various large suppliers and product producers, realizing a global supply chain in ship requirements. Speeding up technical requests and quotes by over 50%, our client is able to benefit from seamless electronic exchange of business transactions.



Logistics.

Delivery of goods to all major ports.

For many years TBS has been specialised in the transport of ship stores and spares throughout Europe. Ranging from the cold Northern regions of Scandinavia till the warm Southern regions of Europe, we take pride in being able to offer logistics solutions to any of these regions for your vessel's needs.



Increasing efficiency.

Our goal is to increase efficiency and lower costs for our clients, by minimizing the amount of transports needed through combinations. Having doubletemperature controlled trucks allows us to combine provisions, bonded and technical stores without the loss of quality over time.

Warehousing.

Sporting a main warehouse of over 25.000 m³, we serve our clients with full storage solutions for goods and parts. In addition to this main warehouse, we also have a Rotterdam area hub available, which is served by a daily truck going back and forth between the two locations.





Real-time overview.

Having digitalised our complete warehouse system, we offer our clients a digital 24/7 overview of all goods at our location. Enabling the client to access a real-time overview of spare parts based on a vessel's name, weight, sender details and date of arrival at our warehouse.

Cost effective.

Having the full ownership of all our in-house modalities, shipments by own trucks, warehousing in self-owned locations and an in-house customs department, we are able to offer a solution to any challenge when it comes to transport and storage. This all-in solution makes us unique and reflects in our low costs of combination transports.



Where we came from.

Founded by the family de Doelder in the early 30's, our company started off as a ship chandler in the local port of Terneuzen. Providing vessels with a daily newspaper and to check if they would require any stores. A 24/7 service, which was all done in person. An intense and strenuous task, one which continued for many years and causing our company to arise and provide additional services.

What we did last decades.

The past 30 years our company has gone through many developments, expanding from regional to worldwide services and having ventured through Europe supplying our clients with their needs. Focussing more heavily on serving our clients with ship supplies, logistics and worldwide administrative purchasing solutions





What we do now.

Currently we offer our clients with services through our own fleet of trucks and warehouses for deliveries in virtually any Western-European port. Outside of this area we have created an amazing group of suppliers around us, assisting us in serving our clients globally.

Setting course to the future.



Raising the service bar



Embracing digital improvements



Exploring new possibilities

Our course is set towards continuing and expanding our high level of services towards our clients. By staying true to ourselves and the values we hold, we are sure to become unique in the level of services, quality and solutions we offer in our markets. Exploring new possibilities outside of current markets, we strive to draw attention of foreign markets and further expand to the global market. Sure of the unique services offered, which cannot be found abroad. What a time to be alive, with digital possibilities our founding family members could not have imagined almost a century ago. Ship chandling is undergoing heavy changes, changes our 4th generation family owners fully embrace. We are both curious and excited to find out what the future has in store for us.

TBSGROUP



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