

ATLANTIC CORDAGE

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MAILING ADDRESS
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AVENEL, NJ 07001-0030

August, 2012

Subject: SOLAS PILOT LADDERS

To Our Valued Customers:

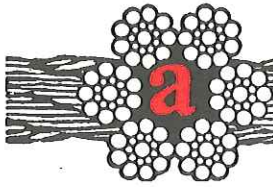
New regulations for SOLAS Pilot Ladders and its amendments came into effect and in force on July 1, 2012. Pilot Ladders on or after this date have to comply with revisions to SOLAS Reg. V/23 and ISO 799:2004. These regulations are contained in IMO Resolution MSC.308(88) with some of the key changes summarized below:

1. Pilot ladders are to be certified by the manufacturer as complying with SOLAS or with an acceptable international standards organization (e.g. ISO).
2. Pilot ladders are to be clearly marked with permanent markings to enable identification for the purposes of survey, inspection and record keeping.
3. The pilot ladder shall have the four (4) lowest steps of the ladder be made of "resilient synthetic or rubber material".
4. The pilot ladder shall have replaceable steps, including spreader steps without the need of unstringing and restringing the ladder. Damaged steps shall be replaced with replacement steps and of the type supplied or specified by the ladder manufacturer with all the necessary parts to install the steps in the ladder. *A ladder shall not include more than two replacement steps. If a ladder requires a third (3) replacement step, it shall be rebuilt.*
5. Each ladder shall be subjected to the ladder and step attachment strength test at approximately thirty (30) month intervals. It is the owner's responsibility to carry out these tests independently or through a testing lab indicating the results of the test etc.

We offer this information in an effort to educate your customers and for them to be in compliance with these new requirements and regulations.

www.atlantic-group.com
E-Mail: sales@atlantic-group.com

**WIRE ROPE, MANILA & SYNTHETIC CORDAGE, HAND &
MECHANICAL SPLICING, ALLIED FITTINGS, PROOF LOADING FACILITIES**



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Our "SOLAS-MAX Pilot Ladder" meets and exceeds all the new SOLAS regulations and IMO standards that came into effect July 1, 2012. The SOLAS-MAX pilot ladder has steps/spreader steps that can be replaced quickly and easily on board to its original design without restringing or special tools. All steps including the bottom four (4) synthetic steps have non-skid grit applied to the surface using 2-part epoxy.

We will be glad to answer any questions you may have on this or any other product that we manufacture and supply.

Sincerely

Thomas Burns
Vice-President

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E-Mail: sales@atlantic-group.com

**WIRE ROPE, MANILA & SYNTHETIC CORDAGE, HAND &
MECHANICAL SPLICING, ALLIED FITTINGS, PROOF LOADING FACILITIES**

A.L. DON CO.

SOLAS-MAX

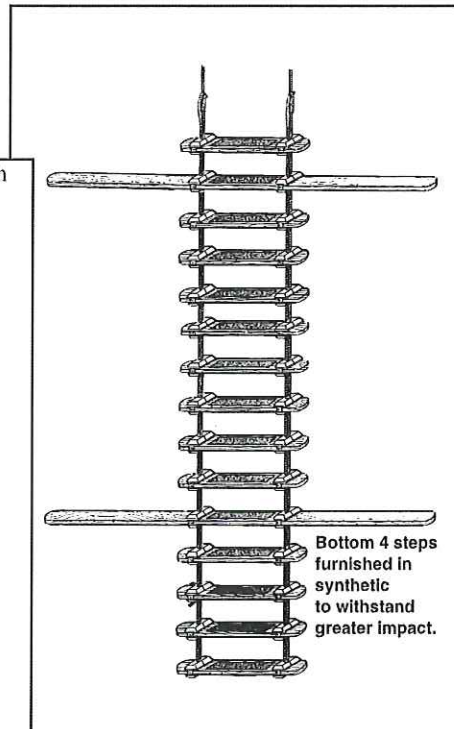
Pilot and Debarkation Ladders

A.L. DON is proud to offer its line of SOLAS Ladders where U.S.C.G. Approval is not required.

These ladders are manufactured to meet and exceed all **NEW SOLAS** Regulations and **IMO** Standards, but with the same patented design as found in our U.S.C.G. Approved Ladders.

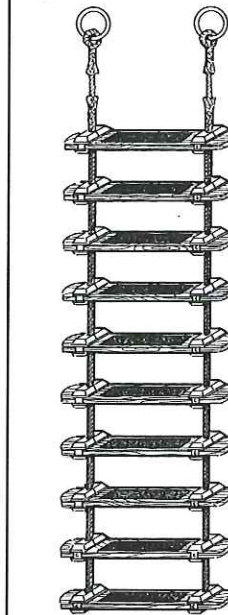
Unlike other SOLAS Ladders, steps can be replaced quickly and easily right on board without unstringing the ladder or the need for any special tools.

* SOLAS-MAX PILOT LADDER



SOLAS-MAX DEBARKATION LADDER

Each tail is approx 2 ft with ring and thimble



FEATURES:

- Replaceable steps to original construction.
- Non-Skid Grit applied to the surface of all steps using 2-part epoxy.
- No metal chain to rust. These ladders are made with synthetic PolyPro-Dacron suspension ropes with a white outer jacket and an orange inner safety core.
- Patented clamping device made from DuPont® High Impact Strength Surlin HP for quick step replacement with no special tools.

- * Each side has two tails one tail is 3mtr(10 ft) the other is approx 13" with an eye splice

A.L. DON CO.

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Both ladders have the A.L. DON Co. patented clamp that was designed for quick step replacement with no special tools.

