



**TOTAL SUPPLY SOLUTIONS**

**UNIVERSAL  
MARINE  
SERVICE CO., LTD.**

**Rev. 3.15**



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 **UNIVERSAL MARINE  
SERVICE CO., LTD.**

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# AT A GLANCE

## UNIVERSAL MARINE SERVICE CO., LTD.

### ADDRESS

#253-13, GAMCHEONHANG-RO  
SAHA-GU, BUSAN 49454  
REPUBLIC OF KOREA

### BUSINESS FIELD

GENERAL STORES  
PROVISIONS & BONDED, SPARES

REGISTRATION NO. 602-81-43390

FOUNDED JUNE. 1995

ANNUAL SALES US \$ 10,000,000. (2016)

EMPLOYEE 30 STAFFS

TradeNet (Shipserv) 59253

WEB SITE [www.unimsc.kr](http://www.unimsc.kr)

## VISION & MISSION

### SLOGAN

“CORAM DEO”  
means ‘IN THE PRESENCE OF GOD’

### VISION

CO-EXISTENCE  
JOB CREATION

### MISSION

TO PROVIDE PROFESSIONAL  
SUPPLY SOLUTIONS  
TO MERCHANT VESSELS  
FOR THEIR HIGH EFFICIENCY

# GREETINGS

Beyond making profits, **Universal Marine Service(UMS)** has been grown along with local community and the less privileged around the globe, since founded in 1995.

**For starters UMS creates more jobs.** Company job trainings and welfare have been added and enhanced to build a pleasant working atmosphere, since the youth tends to avoid shipping industries due to tough working conditions around the clock. Gladly, as you can see on our photos, most of our 30 staffs are in their 20's or 30's. This eventually brings our service level higher.

**And UMS makes contributions.** We donate 1~2% of monthly sales for a library construction for a minority tribe in Argentina, a school construction for the poor in Philippines, the poor in Sierra Leone and UNHCR, etc. Since we still remember those helps from the international society during and right after the Korean War. All we hope is our little contribution can make the world a better place.

**Standing out with quality service, UMS has become one of the very few suppliers whom have grown remarkably in South Korea.** During the recession for the last 15 years on global economy and shipping business, we came to understand and meet customers' needs even closer through our business trips over 4 times every year. Thanks to your continued support we were able to grow continuously. Indeed all of you did, thank you very much!

For more contributions, opportunities and jobs, all our staffs are making their efforts. We would like you to know it's more than purchasing when with UMS: laughter would fill the air among your friends from the other side of the planet, not only in Busan. **Still a long way ahead of us to go, let us work with you more to make a better world!**



*Won-Jae Jang*

Managing Director

 **UNIVERSAL MARINE  
SERVICE CO., LTD.**

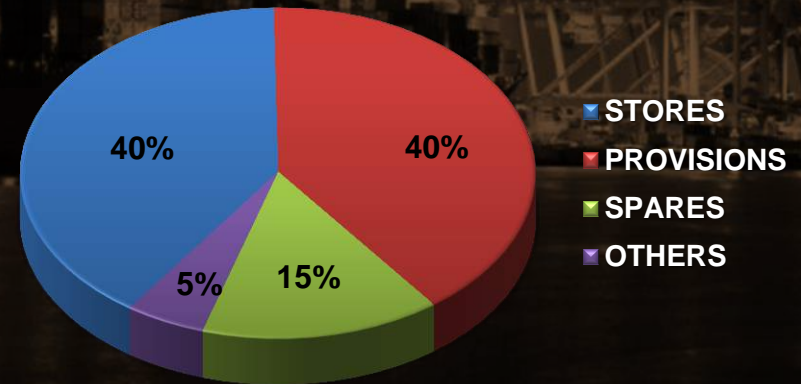


# SALES FIGURES



## ANNUAL SALES

## SALES PROPORTION



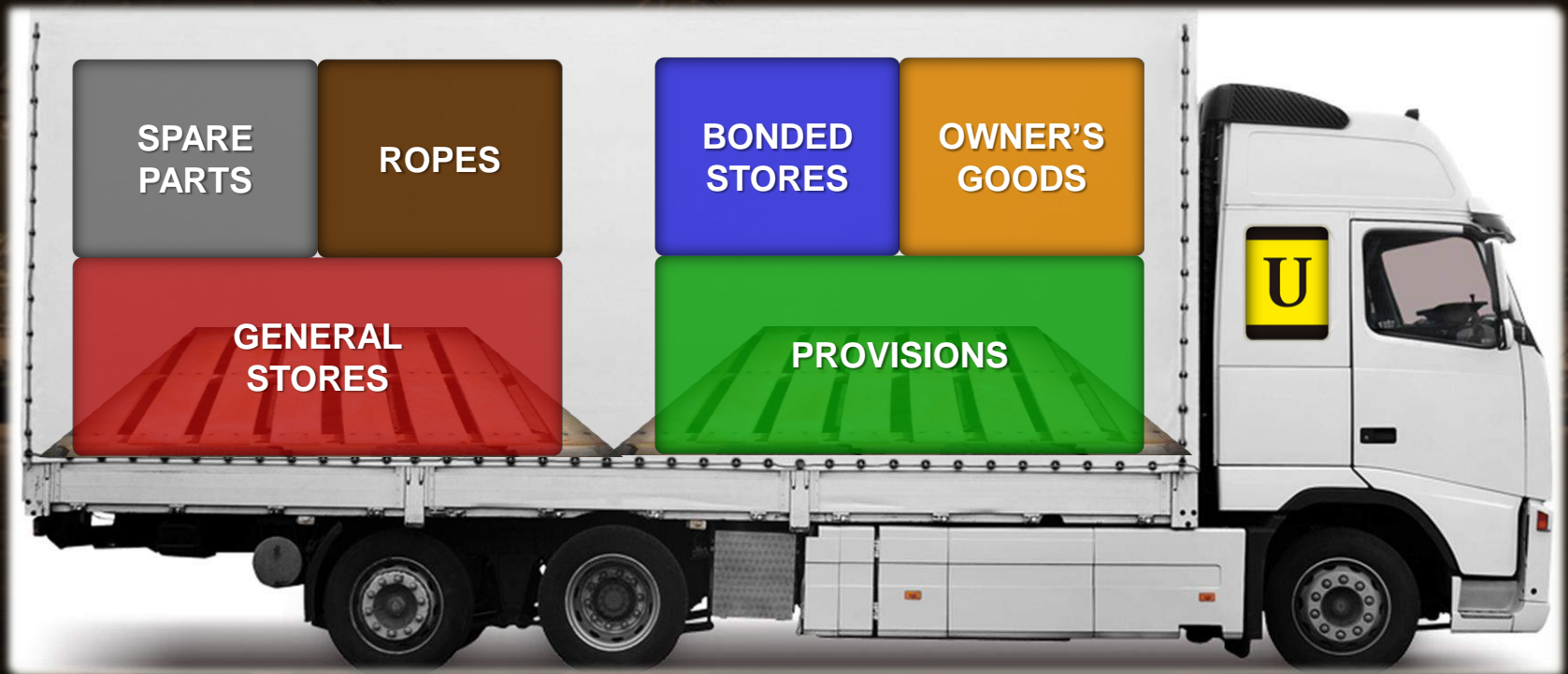


# ORGANIZATION



# TOTAL SUPPLY SOLUTIONS

**OPTIMIZE YOUR MANAGEMENT EFFICIENCY  
SIMPLE, STABLE, RELIABLE & REASONABLE**





# STRONG POINTS

## PROFESSIONAL

Fully equipped with 12 trucks,  
always in time

## CLIENT ORIENTED

Let us go  
until you satisfied

U

## YOUNG

30 staffs:  
instant response ,  
fast delivery,  
& English fluency

## READY TO SERVE

24hrs / 365 days,  
all ports nationwide



# SERVICE AREA



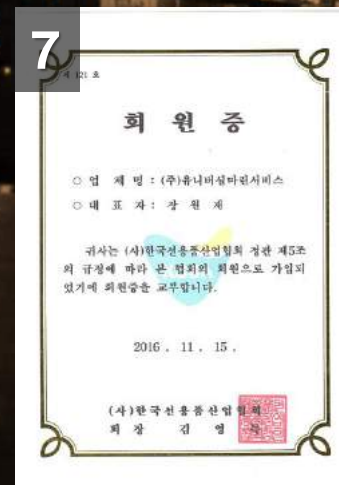
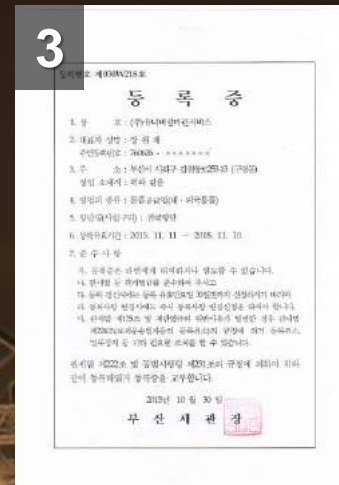
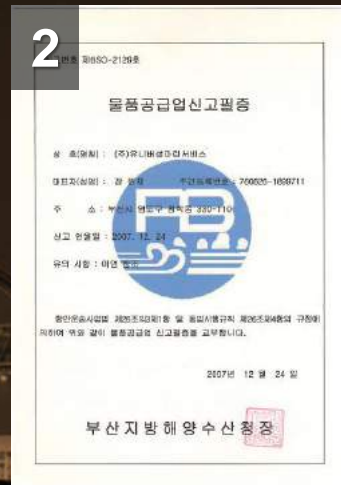
- ✓ **BASED IN BUSAN**
- ✓ **ALL PORTS  
IN SOUTH KOREA**
- ✓ **ANYTIME YOU NEED**
- ✓ **NETWORK PARTNERS  
FOR URGENT CASES**
- ✓ **ADDITIONAL CHARGES  
MAY APPLY IF NECESSARY**

# CLIENTS

CUSTOMER	NATION	WEB SITE
1 APL MARITIME LTD.	USA	<a href="http://www.apl.com">www.apl.com</a>
2 BASTE & LANGE GMBH	GERMANY	<a href="http://www.kloska.com">www.kloska.com</a>
3 BW FLEET MANAGEMENT	NORWAY	<a href="http://www.bwgroup.net">www.bwgroup.net</a>
4 CAPITAL SHIP MANAGEMENT CORP.	GREECE	<a href="http://www.capitalship.gr">www.capitalship.gr</a>
5 CPO CONTAINER SCHIFF REEDEREI GMBH & CO.KG	GERMANY	<a href="http://www.offengroup.de">www.offengroup.de</a>
6 DANAOS SHIPPING CO. LTD	GREECE	<a href="http://www.danaosshipping.gr">www.danaosshipping.gr</a>
7 GARRETS INTERNATIONAL	DENMARK	<a href="http://www.garrets.com">www.garrets.com</a>
8 GEARBULK	NORWAY	<a href="http://www.gearbulk.com">www.gearbulk.com</a>
9 HARTMANN SCHIFFFAHRTS GMBH & CO.KG	GERMANY	<a href="http://www.hartmann-reederei.de">www.hartmann-reederei.de</a>
10 HMS HANSEATIC MARINE SERVICES GMBH & CO.KG	GERMANY	<a href="http://www.hms-services.com">www.hms-services.com</a>
11 INTERORIENT SHIPMANAGEMENT	CYPRUS	<a href="http://www.interorientshipmanagement.com">www.interorientshipmanagement.com</a>
12 MÖLLER & BÖTTGER GMBH	GERMANY	<a href="http://www.moeboe.de">www.moeboe.de</a>
13 MSI SHIP MANAGEMENT PTE LTD.	SINGAPORE	<a href="http://www.msiships.com">www.msiships.com</a>
14 NAVIOS SHIPMANAGEMENT INC.	GREECE	<a href="http://www.navios.com">www.navios.com</a>
15 NIEDERELBE SCHIFFFAHRTSGESELLSCHAFT MBH & CO. KG	GERMANY	<a href="http://www.reederei-nsb.de">www.reederei-nsb.de</a>
16 NORDDEUTSCHE REEDEREI H. SCHULDT GMBH & CO. KG	GERMANY	<a href="http://www.norddeutsche.de">www.norddeutsche.de</a>
17 OLDENDORFF CARRIERS GMBH & CO. KG	GERMANY	<a href="http://www.oldendorff.com">www.oldendorff.com</a>
18 OSKAR WEHR KG	GERMANY	<a href="http://www.wehrship.de">www.wehrship.de</a>
19 OSM MARITIME GROUP	NORWAY	<a href="http://www.osm.no">www.osm.no</a>
20 PATRIOT CONTRACT SERVICES, LLC	USA	<a href="http://patriot-ships.com">patriot-ships.com</a>
21 REEDEREI CLAUD-PETER OFFEN GMBH & CO. KG	GERMANY	<a href="http://www.offenship.de">www.offenship.de</a>
22 SCHIFFSVERSORGUNG ROSTOCK GMBH	GERMANY	<a href="http://www.kloska.com">www.kloska.com</a>
23 SEASPAN SHIP MANAGEMENT LTD.	CANADA	<a href="http://www.seaspanltd.ca">www.seaspanltd.ca</a>
24 THOME SHIP MANAGEMENT PTE LTD	SINGAPORE	<a href="http://www.thome.com.sg">www.thome.com.sg</a>
25 YA-SA SHIPMANAGEMENT & TRADING S.A	TURKEY	<a href="http://www.yasaholding.com.tr">www.yasaholding.com.tr</a>



# CERTIFICATE & REGISTRATION



- A. CERTIFICATE
- 1. ISO 9001
- B. REGISTRATION
- 2. Supply business
- 3. Customs
- C. DECLARATION
- 4. Non-Asbestos
- D. MEMBERSHIP
- 5. ISSA
- 6. IMPA
- 7. KSSA



# THANK YOU

**U** **UNIVERSAL MARINE  
SERVICE CO., LTD.**

**GENERAL  
STORES**

**SUPPLY  
@UNIMSC.KR**

**PROVISIONS  
& BONDED**

**CATERING  
@UNIMSC.KR**

**SPARE  
PARTS**

**SPARES  
@UNIMSC.KR**

**FINANCIAL**

**ACCOUNTING  
@UNIMSC.KR**

**ADDRESS**

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