



# Francois Marine & Offshore

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# Our Heritage

**Owned by Swedish Stena AB, controlled by Northern Marine**

## Our Vision

Francois Marine & Offshore strives to be the first and preferred choice of our customers, employees and business partners in the marine and offshore industries

## Our Mission

We are committed to provide services with agility, flexibility, reliability and to build long term sustainable partnership with our key stakeholders.

# Investments

- New warehouse system
- New ERP system
- New Management team
- New trucks
- Increased Agency capacity



# Supply and Agency in one go

- Full suite of agency services in Singapore
- Own offices in China, Jakarta, Korea, Hong Kong, with a degree of third party support
- Full suite of ship supply in Singapore, Shanghai, Korea & Rotterdam
- Best in class support to newbuilds in Korea and China
- Owners goods support

*Adding support from Francois Marine, together we can handle all elements of your port call.*



# Our Clients



BW Offshore



bluewater



**REPSOL**

**DOF**  
Subsea



**Technip**



**P&O**  
Maritime



CHINA NAVIGATION

# Singapore

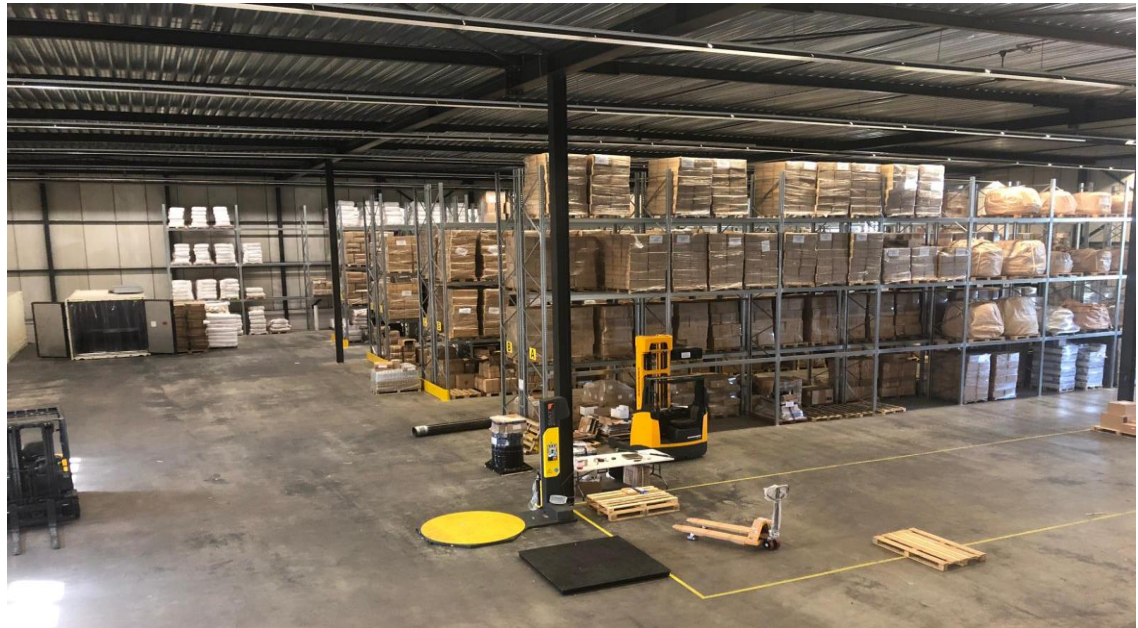


- Our facility comprises 2,500 m<sup>2</sup> of 3-storey office space, 9,000 m<sup>2</sup> of 2-storey warehousing
- 800 m<sup>2</sup> of chiller and freezer facilities
- 4 full-sized loading bays for trailers up to 40-ft in length
- 2 dedicated loading bays for frozen stores

# Rotterdam



- Warehouse 1,800m<sup>2</sup>
- Freezer and Chiller
- Build for growth





# Shanghai



- Warehouse 2000m<sup>2</sup>
- Freezer and Chiller
- Office space 300m<sup>2</sup>
- Direct sourcing from Manufacturers
- Chinese spares
- Austen Agency





# Korea

- Warehouse (2-storey) 800m<sup>2</sup>
- Chiller and Freezer
- 1 loading ramp
- Newbuild support and Korean spares
- Austen Maritime Ship Agency

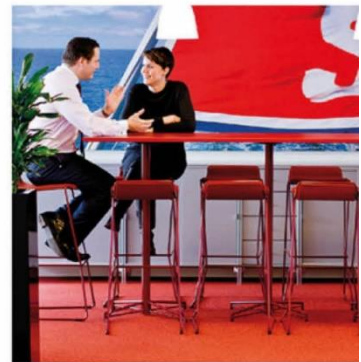
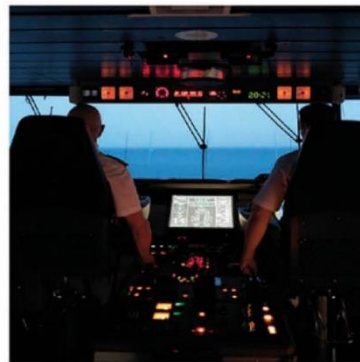
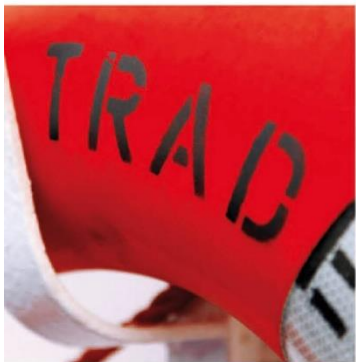


# Why Francois Marine?

## Owned by a ship owner specialised in Ferries, Tank, and Drill ships

- Standard supplies and products to Tank, Ferry and O&G industry
- Direct Korean and Chinese spares sourcing (Global shipbuilding market)
- We can handle end to end supplies and paperwork via owned Austen Maritime Ship Agency (sister company of Francois Marine)
- Only chandler worldwide to have owners direct with internal experience of goods and services
- Positioned in two largest ports globally -ARA and Singapore
- Partner network buying our standard for their deliveries





We care, we innovate, we perform  
- that's what unites us.