

Universal Marine Medical Supply International

A Unimed Holdings Company

A Global Leader in Medical Supplies

Building on More than 35 Years of Service and Partnership



Leading Supplier to Maritime Industry



Supplier to Oilrigs and Freighters

Who We Are

Universal Marine Medical Supply International (UMMSI) was founded in 1976. Since its inception, UMMSI has been and remains one of the largest providers of pharmaceutical and medical suppliers to the maritime industry.

Commercial Vessels

Cruise Lines

Offshore Rigs and Wind Farms

Universal employs an international team of over 50 personnel and has distribution centers in New York, Miami, Southampton and offices in Greece and Singapore, with a new pharmacy partnership to continue our growth plan over the coming year.

Global Presence



United States



United Kingdom



Greece



Singapore



China



United Arab Emirates



Universal Serves More International Locations and Ports of Call Than Any Competitor in the Industry

Universal's International Ports of Call



Executive Summary

Universal Marine Medical Supply International (UMMSI), with more than 35 years of experience, is a global leader in the niche pharmaceutical and medical supply industry

Logistics and supply chain management capabilities

Worldwide purchasing and delivery capability

Global footprint and local service/attention

ISO 9001 quality certification

ISO 14001 quality certification

Track record of service with over 97% on time, as ordered

Systems and customer support infrastructure

Responsiveness to emergency needs



Leader for Medical, Pharmaceutical and Consumable Medical Supplies



24-Hour Guaranteed Delivery

Guaranteed Product Quality
Quarantined Service

Servicing Customers In

Maritime
Government
Military
Mining
Aviation
Remote Research
Trucking
Railroad



Superior Offering To The Competition

Widening the Gap Vs. the Competition

Superior meds sourcing capability

U.S. FDA approved and manufactured

EU/UK approved and manufactured

State of the art logistics management systems and internal controls

Proactive response on regional health issues/critical medicine shortages

Global geographic footprint for improved local relationships





Global Footprint and
Distribution
Capabilities



Turnkey Medical/Pharmacy
Supply w/Competitive Pricing
and Inventory Management



Superior Logistics and
One-to-One Customer
Service

Our Vision

To be the preeminent provider of medical supplies and services
to the most complex customers worldwide

Our Values

Integrity
Customer Focused
Leaders and Innovators
Quality and Accountability
Respect and Trust

Our Success

When our customers view us as a trusted partner
Best in service
Best in value
Best in support whenever, wherever

Value-Added Services and Saving Initiatives

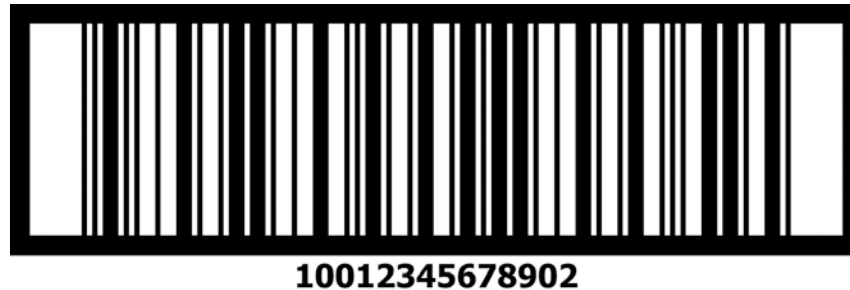
Universal's value-added services go beyond low-prices and save customers immeasurable time and money, while minimizing complexity

Best-in-industry pricing, terms & service

- Universal's proprietary formulary management program enables reduction of SKU's by more than 50%, reduces inventory carrying costs, and minimizes complexity
- Universal provides best-in-industry terms
- Universal has no other hidden costs, provides all-in-price logistics and delivery, no billing until delivery is accepted, and no add-ons or charge backs
- Universal's global footprint and scale benefits are passed on and enables it to ensure lowest prices, and no lapse in service in case of natural disaster or other issue
- Universal provides customer order oversight to highlight any anomalies in purchasing, hand delivers key items directly onto ships vs. leaving at dockside, and has worked directly with the ships for new build start ups

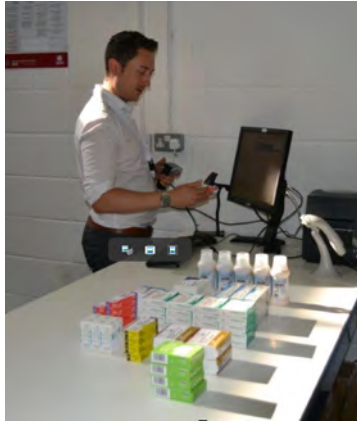


Bar Coding



- As of January 1, 2012 Universal has upgraded its inventory system with barcodes and expiration dates. All inventory is currently scan-coded with item numbers upon warehouse delivery and shipping to customers
- System keeps track of expiration dates for inventory rotation. System alerts doctors or nurses on remote rigs, mine sites or vessels and their management offices when products are approaching expiration
- Reordering direct through Universal is also feasible with Universal's software. On hand quantities can be compared to the maximum and minimum requirements for replenishment on an as needed basis
- Universal also oversees ordering from our customers for any anomalies to preclude ordering excess inventory for any line item

Inventory Management



Items are barcoded incorporating the supplier SKU number for easy identification onboard ship

Orders are packed into totes, or double walled cartons to ensure protection of products. All chilled items are packed in thermal boxes, with medical grade chill packs to keep the consignment within the permitted cold chain requirements.



Compliance

Universal Marine Medical specializes in issuing medical chest certificates for your vessels as per state flag regulations



Simply provide us with a current inventory list on board in order for us to advise you of any remaining required supplies needed for certificate compliance



Universal Serves Some of the Most Demanding Clients in the World

Universal is one of the largest suppliers to:



The Commercial Maritime Industry



The Chandler/Ship Management Industry



Universal Serves Some of the Most Demanding Clients in the World

Universal is one of the largest suppliers to:



The Offshore Oil Rig and Servicing Industry



The Cruise Line Industry



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