



COMPANY

profile

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01

INTRODUCTORY LETTER _____

MADOUVALOS BROS S.A.



MADOUVALOS BROS SA was established in September 1992 based on the experience we had already acquired in the wider shipping sector.

The aim was clearly defined. To provide supply services to seagoing ships in a prompt, responsible & reliable manner, meeting the ever increasing requirements of this industry and keeping up with international competition.

In the following pages, you will find a brief description of our company, our capabilities & the services we offer. Please do not hesitate to contact us for any clarification or further information.

With kind regards,

MADOUVALOS BROS SA

02

SCOPE OF BUSINESS _____

MADOUVALOS BROS S.A.



OUR COMPANY is actively engaged IN THE FOLLOWING FIELDS: _____

A. _____

Supply of coastal and cruise ships with foods, catering products and cleaning items for common use spaces

B. _____

Provisions, cabin, deck & engine stores for seagoing vessels

C. _____

Supply of hotel facilities and catering units with frozen and standard foods

D. _____

Management and warehousing for third parties (logistics)

E. _____

Supply of offshore oil and gas platforms



03 INFRASTRUCTURE

MADOUVALOS BROS S.A.

HEAD OFFICES

The company's central warehouse and administration offices are housed in a privately owned property covering a floor area of 2,600 square meters (m²) and cold chambers offering a combined capacity of 1,340 cubic meters (m³).



PATRAS BRANCH

Our branch in Ovia, Patras, is situated on a site with a plot area of 1,500 square meters, offering 840 square meters of storage space wherein cold chambers with a combined capacity of 750 cubic meters have been installed.



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SERVICE

MADOUVALOS BROS S.A.

Our extensive experience and self-reliance in terms of building and technical infrastructure, combined with our capacity to offer transportation services, enable us to guarantee prompt service to our clients round the clock, seven days a week.

Eighteen refrigerated trucks (plus two trailer trucks), shared between our two facilities, ensure the reliability of our transportation services to all major destinations in Greece and ports of the Mediterranean.



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SHIP SUPPLIES

MADOUVALOS BROS S.A.

WE SUPPLY

MERCHANT SHIPS

COASTAL SHIPS

CRUISE SHIPS

UNLIMITED
SERVICE

24h service, round the clock delivery, even on bank holidays, regardless of prevailing conditions.

SPECIALIZATION

The entire range of services is offered by experienced and specially trained personnel, thus ensuring the successful performance of the complex procedures and actions involved in ship provisioning.

RELIABILITY

Compliance with strict standards and the observance of the procedures required under the provisions of standards ISO 2000 & HACCP during the storage, management and transportation of our products - mainly perishable products - ensure and guarantee that all the products our clients receive are of the highest quality.

CONSISTENT
QUALITY
& PRICING

Our stock keeping policy combined with the large volumes of imported goods and the agreements we have entered into with domestic and foreign suppliers, guarantee consistent quality and prices over long periods of time.



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SHIP SUPPLIES_____

MADOUVALOS BROS S.A.

WE SUPPLY

MERCHANT SHIPS

COASTAL SHIPS

CRUISE SHIPS

COVERAGE OF ALL
**GREEK &
EUROPEAN**
PORTS _____

We resume full responsibility for your order up until final delivery of the products on board. We maintain a privately owned fleet of refrigerated trucks and special departments dealing exclusively with exports for provisioning of ships.

COMPLETE
RANGE OF
**SUPPLY
SERVICES** _____

Our company has separate departments for processing supply orders for provisions, cabin, engine and deck stores, bonded stores and fresh vegetables.

**PROMPT
RESPONSE** _____

We are in constant communication with all our clients and we strive to make sure that all requests and obligations towards them are fulfilled immediately.

CONSTANT
EVOLUTION _____

As part of our effort to meet the ever increasing demands and needs of our clients, we keep upgrading our range of products and services.

VISION _____

Relying on the daily, favorable recognition of our work and the gradual establishment of our position in the market, we look forward to the continuous maximization and optimization of our services and the ever more efficient response to our clients' needs.

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HOTEL CATERING

MADOUVALOS BROS S.A.

WE SUPPLY HOTELS & CATERING UNITS

WITH **RELIABILITY**

Relying on our hands-on knowledge of the high standards and requirements, as well as the particularities of this sector, we always make sure to live up to the expectations of our clients.

WITH **FLEXIBILITY**

Being alert to discern the daily changes in our clients' circumstances and needs and guided by our firm commitment to the constant evolution of our services.

WITH **COST EFFECTIVENESS**

By continuously checking the prices in the domestic and international markets, we adjust imported volumes so as to ensure maximum cost effectiveness in favor of our clients .



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HOTEL CATERING

MADOUVALOS BROS S.A.

WE SUPPLY HOTELS & CATERING UNITS



WITH ASSURANCE

Proper observance of all health regulations is ensured by means of the strict implementation of ISO 22000 & HACCP standards. Our company has been certified to ISO 22000 & HACCP since 2003.

WITH COMPLETENESS

Our product list is complete, comprising all food categories:

- **Frozen:** meats, fish, vegetables
- **Packaged:** canned, rice, flour, confectionary, groceries
- **Fresh vegetables**

WITH PROMPTNESS

The company's twenty refrigerated trucks transfer our products and provide services to our clients 24 hours a day, 7 days a week, with full consideration to their needs.

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LOGISTICS

MADOUVALOS BROS S.A.

STORAGE AND TRANSPORT OPERATIONS ON BEHALF OF OUR CLIENTS



WE COMBINE

trading with the provision of logistics services, aiming at facilitating our clients and significantly reducing relevant expenses.

WE CONCLUDE

and improve direct agreements between our clients and domestic and foreign suppliers, who are unable to provide storage and transport services for the agreed products or cannot do so under profitable terms.

WE PROVIDE

any information that our clients might need, at any time, in order to track the product batch they are interested in, using specially designed reports which are adapted to their specific needs.



WE OWN STATE-OF-THE-ART INFRASTRUCTURE

with privately owned storage spaces & stand alone facilities (cold stores and offices), at two locations in Greece (Piraeus and Patras), which enable us to offer prompt services to our clients.

WE OWN A DISTRIBUTION NETWORK

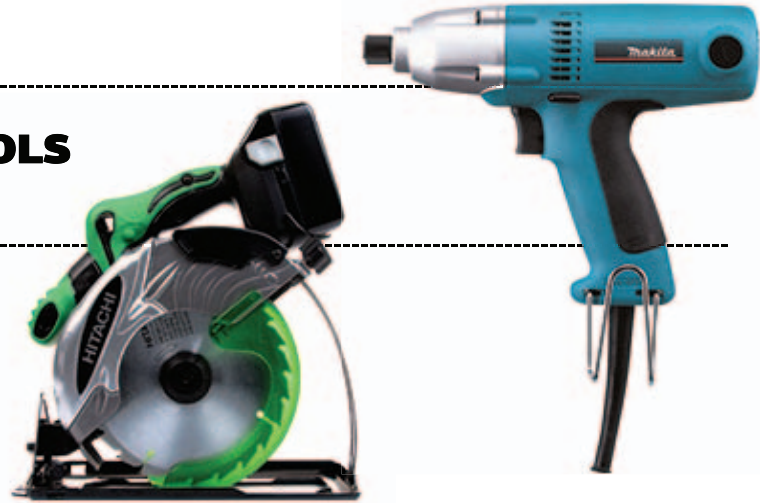
Consisting of twenty privately owned refrigerated trucks with medium to large net payload. All refrigerated trucks are equipped with recording thermometers with temperature record printing functionality and folding safety partitions to accommodate different temperature requirements. In this way, product safety is guaranteed during transportation of the products to the clients.

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TECHNICAL STORES_____

MADOUVALOS BROS S.A.

POWER TOOLS



HAND TOOLS



LIFE SAVING EQUIPMENT



SAFETY WEAR



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TECHNICAL STORES

MADOUVALOS BROS S.A.

ADHESIVES



BRIGHTSTAR FLASHLIGHTS



NAVIGATIONAL TOOLS



RIGGING HARDWARE



COUPLINGS



CUTTING TOOLS



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REPRESENTATIONS

MADOUVALOS BROS S.A.

WE IMPORT & REPRESENT

[I] Importer
[R] Representative
[Sp] Special partner

Within the frame of our activity, we operate as the representatives or special partners of some of the largest domestic and foreign firms

MEATS

MARLEX Poland [I]
EKRO The Netherlands [I]
MELKA S.r.l. Italy [I]
LOCKS Belgium [I]

WINNEN The Netherlands [I]
GAD SA France [I]
SILVER FERM New Zealand [I]
DJS Italy [I]

FROZEN CATCHES

GERMAN SEA FROZEN Germany [I]
SCANFISH Denmark [I]
PESCANOVA Spain [I]

FROZEN POTATOES & VEGETABLES

ARDO Belgium [I]
LUTOSA Belgium [I]
DUZARDIN Belgium [I]

DAIRY PRODUCTS CHEESES

MLEKOVITA Poland [I]
HOCHWALD Germany [I]
LACTIC FOOD Bulgaria [I]
BRESCIALAT S.p.a. Italy [I]
CRISTIS Cyprus [I]

PACKAGED PRODUCTS

PAPADOPOULOS Hellas [SP]
ELBISCO Allatini SA Hellas [SP]
KIKIZAS MELISSA SA Hellas [SP]
BIFFOD SA Poland [I]
BOSMAN The Netherlands [I]

CONFECTIONARY

AKTINA Hellas [SP]
CREDIN Hellas [SP]
MASTER MARTINI [SP]

SOFT DRINKS - JUICES BEERS - WINES

HEINEKEN
brouwerden b.v. Duty Free The Netherlands [R]
MYTHOS BREWERY SA Duty Free [R]
HELLENIC BREWERY OF ATALANTI SA [R]
3E / COCA COLA Hellas [SP]
PEPSICO-HBH [SP]
RUMO INT. South Africa [I]
SKOURAS Hellas [R]
BOUTARIS Hellas [I]

PRECOOKED READY MEALS

POT & PAN Hellas [SP]

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CERTIFICATION

MADOUVALOS BROS S.A.

Our company is certified to ISO 9001 and EL0T EN ISO 22000 regarding specialized units with high standards in terms of storage, preservation, transportation of food and perishable products.



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INFOS

MADOUVALOS BROS S.A.



MADOUVALOS BROS SA

GENERAL SHIP, HOTEL & CATERING SUPPLIES

HEAD OFFICES:

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