



**“Our experience has a new reason to serve you...”.**

Anthony Surkhosh



## Chairman Message

**Gulf International Marine Services Co.(GIMSCO)** was established with a clear intention to provide a one stop shop for serving the marine industry in the region and around.

Although we strongly feel that we have achieved our prime purpose of establishment in the last three decades, but still continue to strive to attain great highs in serving the industry.

During the last **33 years** we have established a reputation for quality & service to our clients and therefore we can say the clients whom we have served once have not looked beyond GIMSCO for their marine requirements.

Our purpose does not end here as we continue to grow in quality & service with the wealth of experience that we share with our clients in the industry.



- GIMSCO Worldwide Services
- Our Customers references
- Our Partners
- Our Expertises / Categories / Products
  - Ship Chandlery
  - Engine Spare parts
  - Logistics and Distribution
- Our Strength
- Service Agreement option Strategy

# GIMSCO Worldwide services with our partners.

Our aim is to provide a customized services as per the need respecting  
**[Time saving, Cost , Logistic changes, Product quality].**

**Our VISION** is one of building successful and long lasting relationship, based on quality, integrity, commitment, and responsibility.

**The right product, at the right time, for the right price, we also deliver peace of mind.**

**GIMSCO's MISSION** is to further evolve and continue to satisfy our clients with our understanding of their specific needs and requirements.

**Your Perfect Service Partner for marine services**



# Our Customers References



## Our Partners

ABB  
ALFA LAVAL  
ATLAS  
COPCO  
AUTRONICA  
ACE VALVE  
BURCKHARD  
T BUKH  
BRANSTORM  
BOLL &  
KIRCH  
CROWCON  
CATERPILLAR  
CARLO  
GAVAZZI  
CATHELCO  
CONSILIUM  
CUMMINS  
DAIHATSU  
DANFOSS  
DAEYANG

DIGITEC  
EMERSON  
EVAC  
ELECTROL  
UX

FLEBU  
HYUNDAI HEAVY IND.  
HI-AIR  
JOHNSON CONTROLS  
JETS VACUUM  
JUNG A MARINE  
KLINGER  
KONGSBERG MARITIME  
KYMA A/S  
IDEC  
KEMPSTON CONTROLS  
KROHNE  
KYMA  
GMI- GAS MEASUREMENT  
INST.  
MARTEK MARINE  
MARITIME PROTECTION  
MACGREGOR  
MAN ENERGY  
MGA CONTROLS  
MTL/ HITECH  
MIE OVERSEAS  
MAK  
METOS MARINE

NORDHAVN  
NORDISK  
NORSAFE  
PENTAIR  
PARKER  
SAMKUN CENTURY  
SCANJET  
SCANA  
SCHNEIDER  
SABROE  
STARTWELL  
SKATOOL/ COTERIE  
SPERRE  
SURVITEC  
SASAKURA  
SHINKO  
TAMROTOR  
TAIKO KIKAI  
TRU- MARINE  
VIMEX  
VIKING  
WESTAD  
WARTSILA LLC  
WARTSILA SHIPS REPAIR  
WARTSILA MOSS  
WARTSILA SVANEHOJ



## Our Expertises



Ship Chandelling



Under Water Inspection



Ship Spare Parts and  
Equipments



Initial Stores



Dry Dock Support



Services across GCC

**2500**

*Products*

**250**

*Brands*

**168**

*Happy customers*

**100**

*Repeat Clients*

# Our Categories



Cabin Stores



Deck Stores



Electrical Stores



Engine Stores



Provision Stores



Stationary Stores



Safety Stores



Spare Parts

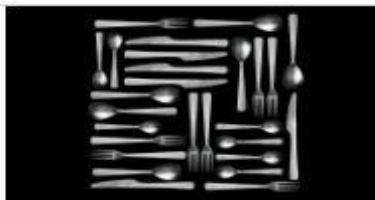


## Our Products



Cleaning Materials

[Enquire Now](#)



Tableware

[Enquire Now](#)



Galley Utensils

[Enquire Now](#)



Floor Cleaning Items

[Enquire Now](#)



Linen

[Enquire Now](#)



Deck Items

[Enquire Now](#)



Deck Items

[Enquire Now](#)



Deck Items

[Enquire Now](#)



Safety Items

[Enquire Now](#)

## **Ship chandlery**

We can supply any vessels requirement and the below list is an example of what we can do but is by no means exhaustive.

- **PROVISION & BOND**
- **BONDED STORES**
- **SLOP CHEST**
- **FINE FOODS FOR CRUISE LINES**
- **GENERAL PROVISIONS**
- **DECK STORES**
- **MARINE CHEMICALS**
- **SAFETY STORES PUBLICATIONS**
- **HAND TOOLS**
- **CUTTING TOOLS**
- **ROPES**
- **HAWSERS**
- **RIGGING EQUIPMENT**
- **SAFETY EQUIPMENT**

- **PAINT**
- **LADDERS**
- **NETS, ETC**
- **MEDICAL STORES**
- **ENGINE STORES**
- **PACKING AND JOINTING**
- **VALVES**
- **PIPES**
- **FITTINGS**
- **GREASE**
- **BEARINGS**
- **SEALS, ETC**
- **CABIN STORES**
- **CABIN / SALOON STORES**
- **CLOTH AND LINEN. ALLEY**

## **Engine Spare Parts**

### **Ship spare parts suppliers in UAE**

Our spare parts division deals with marine machinery, equipment and spare parts of various makes. Through long term close relationships with leading manufactures, authorized agents, and overseas corporate associates, we are in a position to supply the appropriate genuine, direct sourced spares to help ensure the long and productive life of expensive pieces of equipment.

**We can offer Industry's leading rates and excellent delivery time for the following:-**

### **Main & Auxilliary:**

**HYUNDAI - SULZER - MHI - DAIHATSU - B&W - MAN  
-  
WARTSILA - YANMAR - CATERPILLAR , DEUTZ -  
S.E.M.T. / PIELSTICK - STX – DOOSAN**

### **Compressors :**

**HAMWORTHY - SPERRE - HATALAPA - TANABE —  
INGERSOLL**

### **Pumps :**

**HAMWORTHY — WEIR — HEISHN — TEIKOKU —  
IMO — KSB**

### **Purifiers :**

**ALFA LAVAL — MITSUBISHI**

## LOGISTICS & DISTRIBUTION

### Logistics & Distribution Services

In view of customers' demanding needs this service has been introduced especially for the trans-shipments of spares.

We can supply any spare parts to any location worldwide through the relationship we share with us network of forwarding agents.

We can arrange collection, storage and redelivery of any spare parts.

### Procurement Agent

GIMSCO acts as procurement agent for various ship owners and ship managers. With our established, long-standing relationships with major and indeed minor suppliers we can effectively ensure ultimate value to the end user – our client.

We have negotiated a number of agreements and procurement contracts that continue to yield significant savings and bonuses for our clients.

### Our Role

- Understand and validate requirements from ship owner / ship manager / ship operator.
- Manage any further tender / quotation that is required.
- Ensure that the best price and availability is negotiated.
- Expedite efficient supply to appointed location.
- Follow up of the order until the delivery to destination is completed.

# Our Strength

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- We Do it good, and we do it faster
- We have large portfolio of supplier with long term business relationship more than 30 years
- We select our client to give niche services
- We can offer you a Service purchase and supply contact
- We have an experienced team and dedicated officer for each important client
- We are aggressive in the market in term of negotiation and follow-up
- We are stable and sustainable Since 33 years
- We can have partnership and maintain it all over the world We can provide and assist on your dry-dock requirement .
- We have partners in Singapore, and we can provide a full services
- We have the capacity to fulfil a full order ( from technical to safety material , spares parts , deck stores , provision ...) on one time .
- We support your purchase team from End-to End to avoid any lost of time



**GIMSCO Your right partner**



# Our Strategy & Timeline Service Agreement Option

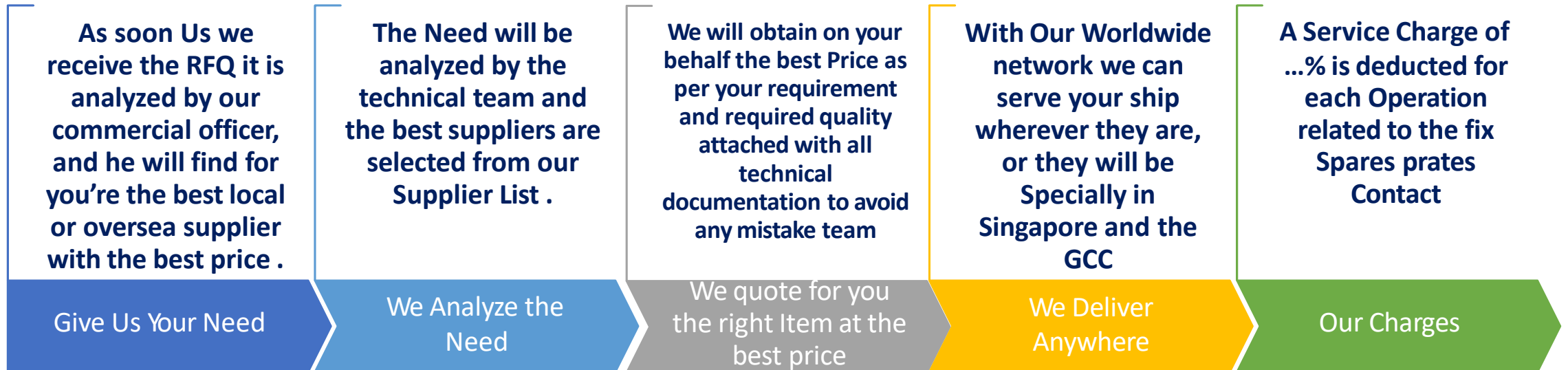
## (Spares Parts business)

### IMPORTANT NOTICE :

The Purchase agreement option can save time and speed-up the supply process to establish long term business relationship.

It can also provide a special prices in all the categories including but not excluding the spares' part side.

As we have long term payment term with the principals, it can avoid to the Ship-Owner to pay an upfront if he doesn't have a payment term with the Maker



## Why You should Work with us on contract Basis

**After All those years of strong business relationship we want to make it better , longer , and sustainable during the next coming years, that why :**

- We can start on trial basis as first approach . And If you are satisfied with our services, we can explore more development.
- We do that process on your behalf under your term and condition. We select the best solution which suitable sustainable cost effective . We save a time that you can use for other tasks.
- The cost of this service charge is less comparing to the time that a big company can save. We source directedly from Maker with whom we are working since Years.
- We can provide all your need in term of marine services and Dry-Dock supply.
- We Can provide all your need in term of calibration , Submarine inspection , hot works , following your Class certificate.
- We have a large experience on Initial stores.
- We can have Special prices for Spares parts directly from maker which is giving us special prices as we purchase from them on bulk.
- We Assist your vessels on Dry-Dock operations.
- We have a logistics strategy to deliver your vessels as per the Rooting [just in time service].

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# THANK YOU

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**Gulf International Marine Services - Co**  
**Your sustainable partner.**

