



**WESTERN SHIPS
AGENCY**
BLRT GRUPP

LET'S BUILD
FUTURE SHIPS
TOGETHER!

WESTERN SHIPS AGENCY

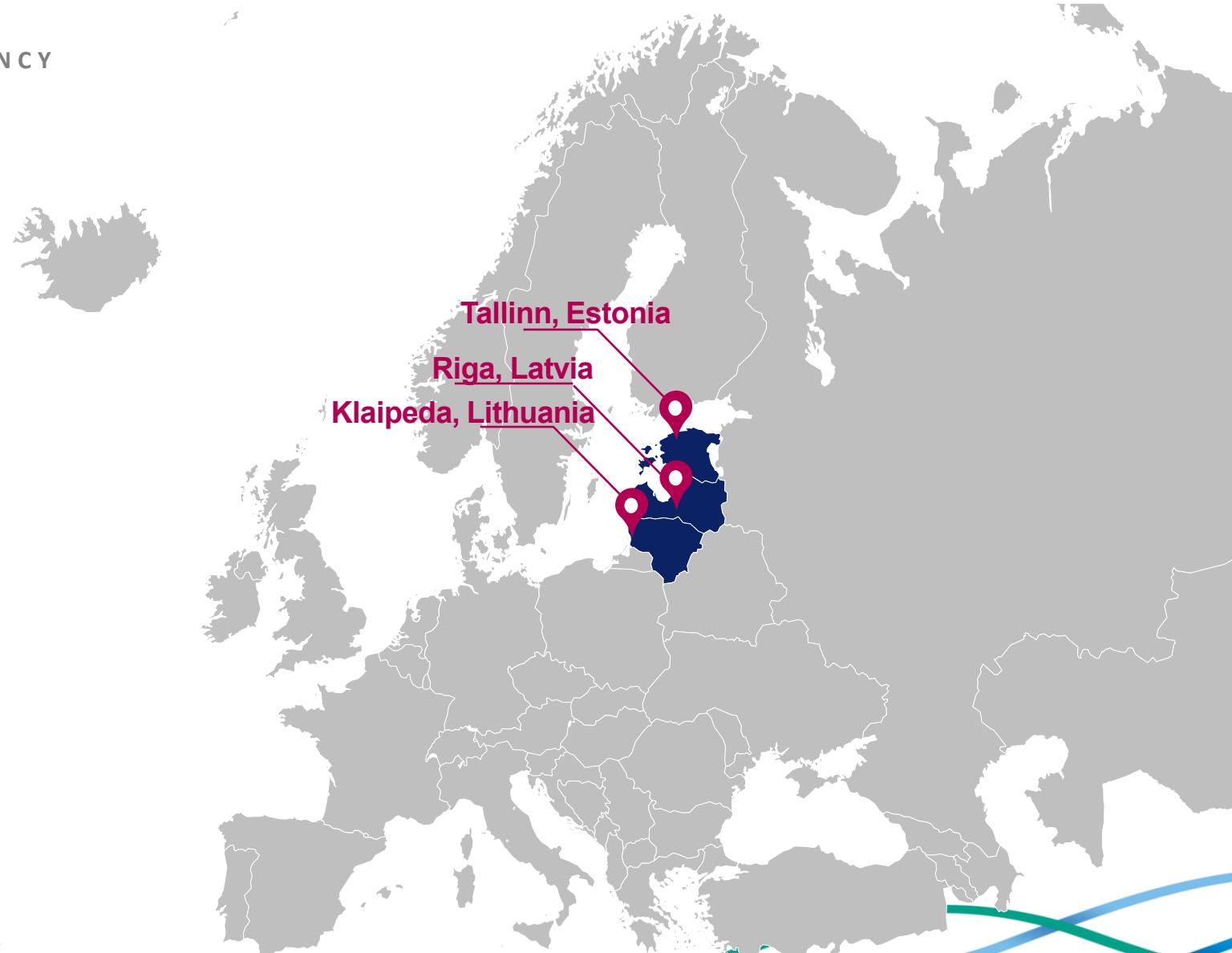
PORT SERVICES PORTFOLIO

Head of Sales Dmitrij Korobka
2025



WESTERN SHIPS AGENCY

- Operates in **3** countries
- Employs **>12** employees



WESTERN SHIPS AGENCY SERVICES



**FREIGHT
FORWARDING**



**SHIPS AGENCY
&
HUSBANDRY**



CHARTERING



SHIPS SUPPLY



SHIPS AGENCY

SHIPS AGENCY & HUSBANDRY SERVICES

- Vessels safe entrance to port
- Berth arrangements
- Cargo operations
- Crew welfare
- Towage services
- Warehousing and storage
- Customs clearance
- Protective agency services
- Marine and port services
- Arriving personnel care
- Underwater inspection and works
- Cargo holds cleaning and drying
- Disposal of any type of residues





CHARTERING FREIGHT FORWARDING

CHARTERING & FREIGHT FORWARDING

- Chartering negotiation
- Vessel sourcing and selection
- Fixture management
- Voyage planning and optimization
- Charter party administration
- Post-fixture services
- Logistics planning and coordination
- Documentation and customs clearance
- Cargo consolidation and distribution
- Cargo insurance
- Supply chain management
- Customer service and support





WESTERN SHIPS
AGENCY
BLRT GRUPP

SHIPS SUPPLY

SHIPS SUPPLY



Marine paint, painting equipment



Pneumatic , electrical tools, valves, flanges



Nautical equipment, charts



Provision: fresh food, dry food, beverages



Lubricants: engine oil, thermal oil, hydraulic oil



Technical supply: engine spare parts, anodes, cables, ropes, gears

WESTERN SHIPS AGENCY ECOVADIS & CERT



Western Ships Agency has been awarded a **Silver Medal**. This result places company among the top 15% percent of companies assessed by EcoVadis in the past 12 months (85+ percentile). Trustable trading partner based on:

- Environment
- Labor & human rights
- Ethics
- Sustainable procurement

For a scorecard – contact Sales Department

ISO 9001 ; ISO14001 ; ISO45001 ; ISO 27001

WESTERN SHIPS AGENCY SUSTAINABILITY & ECOVADIS



Corporate social responsibility (SR) refers to responsibility of companies for impact they have on their employees, society, and environment. It is an integral part of every company, whose business activities are based on the principles of sustainability. The Western Shipyard Group is creating value-based organizational culture and advocating equal rights of the employees, it takes care of occupational safety and health of the employees and invests in the development of competencies to promote career development and personal well-being. Please find SR: [WSY_SRR_2023.pdf](#)

WESTERN SHIPS AGENCY VALUES



FOCUS ON PEOPLE



RECOGNITION AND RESPECT

- We see and appreciate each person
- We trust colleagues and partners
- We hear each other and listen to each other
- We support each other



RELIABILITY



RESPONSIBILITY AND COMPETENCE

- We fulfil our commitments
- We are responsible for our actions
- We meet expectations



DEVELOPMENT



GROWTH AND PROGRESS

- We contribute to the development of our employees
- We are open to finding the best solutions
- We modernize technologies
- We can change the future
- We take care of the environment



EFFICIENCY



SPEND MINIMUM – REACH MAXIMUM

- We plan our work
- We conserve the resources entrusted to us
- We improve processes

Customer reference



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