



WE TAKE CARE OF SUPPLIES, HOTEL SERVICES, CATERING, FACILITY MANAGEMENT AND EQUIPMENT AT A GLOBAL LEVEL, BY SEA AND BY LAND, FOR PEOPLE TRAVELLING, WORKING AND LIVING IN THE MOST **REMOTE PLACES OF THE WORLD.**

We want to improve the life of people: with our catering and hospitality solutions, we want to make feel "at home" people, who are far from home. From 1919 to today, the company's structure has evolved and gradually expanded to offer an ever more punctual and personalised service for each customer. Wherever you are going, wherever you are, Ligabue Group has the best solution for you.

BACKGROUND

The history of Ligabue Group begins in **1919**, when Anacleto Ligabue starts up the food supply business on ships.

In 1929 the idea was born to support the kitchen staff alongside the goods, thus providing both passengers and crew: the complete naval catering service was born. Over 400 ships served in the 1950s.

With the launch of the partnership with the Eni Group, in 1959 a new business area opens thanks to the provision of catering and hotel services also to construction sites, extraction sites and off-shore platforms. Ligabue becomes the main player in the catering market for the industry.

In 1970, under the leadership of Giancarlo Ligabue, the Group entered the **air supply sector** for the next ten years, also including the management of bars, restaurants, shops and duty-free shops.

In the same years, the strong internationalization of the company began with the opening of branches and foreign companies: Ligabue works in 5 continents.

Giancarlo Ligabue, a passionate scholar and scientist, founded the **Ligabue Research Studies Center in 1973**, a non-profit association that studies the origins of mankind, with particular attention to the food culture.

With Inti Ligabue as director, a deep restructuring of the business and structural growth is carried out with important corporate acquisitions. In 2019, the company celebrates its 100th anniversary and the following year Ligabue inaugurates its owner business with the launch of the river ship Lady Diletta, which further strengthens its position in the Maritime sector.

In 2021, during the pandemic emergency, Ligabue Center of Excellence was born, an incubator whose aim is to train the staff aboard ferries and provide a highly efficient and professional service to passengers.

1010

1930

1945

1960

1970

1025



ANACLETO LIGABUE

Anacleto Ligabue Venezia

Ligabue

ligabue

ligabue 🛈

OUR CENTENNIAL HISTORY [IN KEY FACTS]

1919>1929

The company is founded by Anacleto Ligabue.



In 1926 a pioneering idea is developed to implement supplies with on-board assistance for kitchen staff, effectively inaugurating the history of catering.



'50s

The company serves 400 ships.



It signs the first contract with Saipem.



'60s > '70s

Creation of the Saudi Arabian Company SACE.



Thanks to Giancarlo Ligabue, the company begins its rapid path towards internationalisation.



'80s > '90s

Expansion into the airline catering industry.



Development of the cruise ship and ferry sector.



2000s > 2010s

Inti Ligabue joins the company.

Acquisition of Arthur Riva Rotterdam and **Plantours** Kreutzfahrten.



Award of the Kashagan contract.

Leader in ferry catering in the Mediterranean.



2012 > 2018

Inti Ligabue is appointed Chairman and CEO of the group.



Acquisition and management of Cruise Ship Hamburg.

Awarded Camelot Barge and Tirrenia contracts.

Expansion into South America (Peru).

Acquisition of the **Maas Shipstores** in Rotterdam.



2019

Ligabue celebrates its 100th anniversary with events and exhibition.



Launch of the Lady Diletta, Ligabue's first river cruise ship.



2020 > 2023

Renewal of Saipem agreement.



Opening of the Ligabue Qatar Company.



Kaz Minerals contract



The Ligabue Family has regained minority shares in the Group, and is now fully and firmly in charge of the business.

2024 > 2025

Ligabue Group purchased the Sans Souci vessel and by chartered the Lady

Cristina vessel.



WHERE WEARE [14 COUNTRIES, 200 PARTNERS/SUPPLIERS IN 417 PORTS FOR A GLOBAL SUPPLY CHAIN]



FACTS AND FIGURES

6000 SHIPS ANNUALLY SUPPLIED

On-time deliveries 24/7/365 both urgent and emergency supplies 300 MANAGED SHIPS

High-quality services even under extreme conditions 115
REMOTE SITES

High-quality services even under extreme conditions

24/7/365

OPERATION TIMING

24

32
MANAGED
PLATFORMS

Tailored formulas for catering management and hospitality services

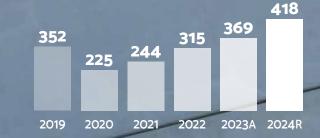
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COLLABORATORS WORLDWIDE

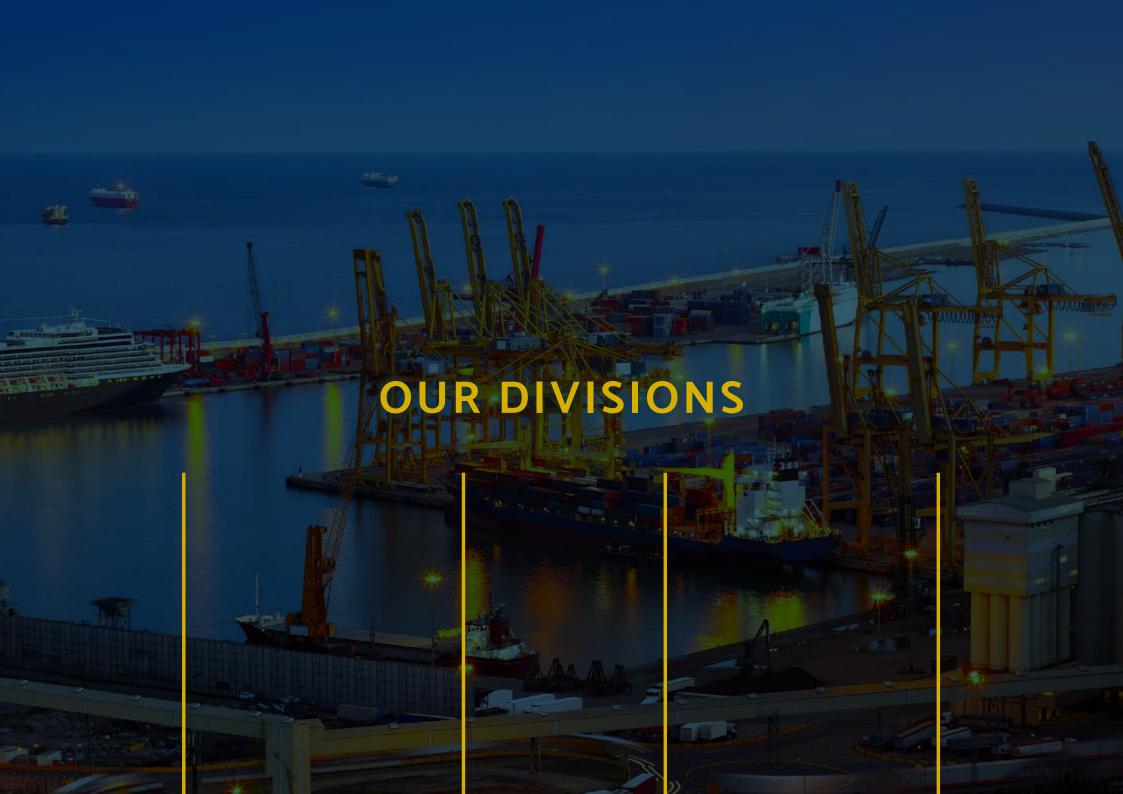


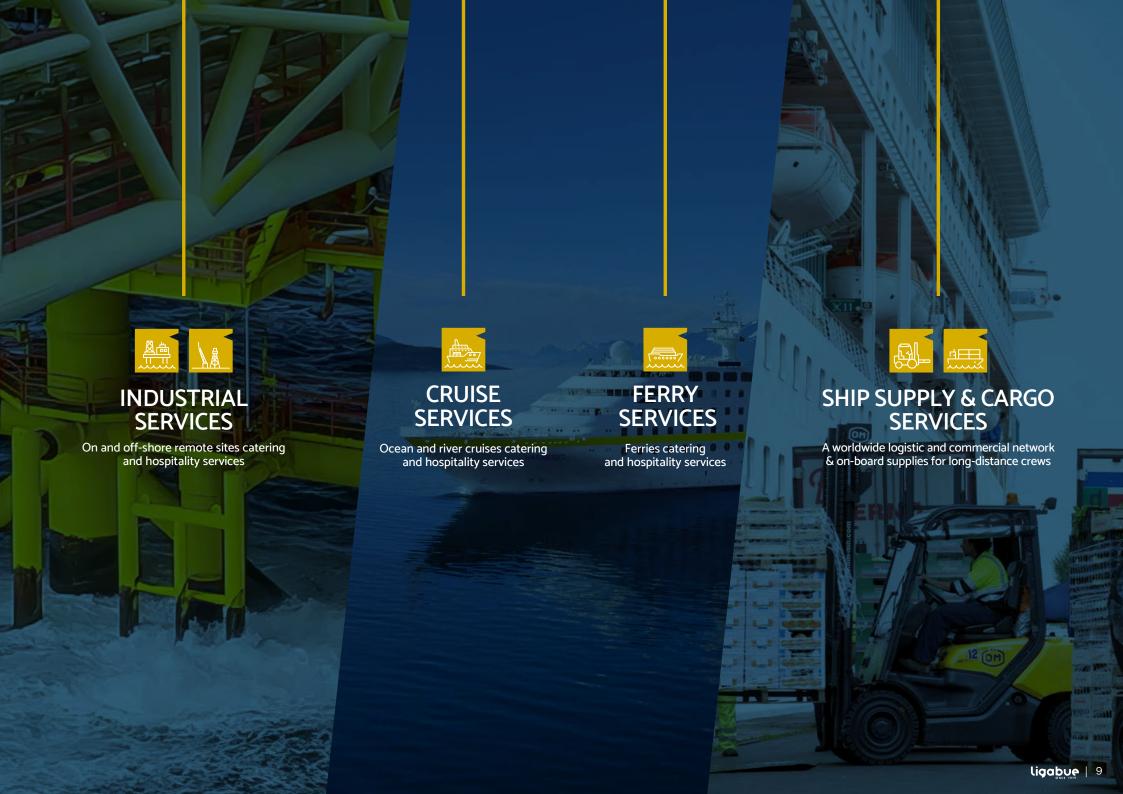
TURNOVER

[IN MILLIONS OF EURO]



Better care, better living!





INDUSTRIAL SERVICES



OFF-SHORE

The Ligabue Group is a certified supplier with a very long experience in off-shore catering, waste management, cleaning, and assistance services. Thanks to more than 60 years of work in the industry, we are experts in managing large-scale contracts for high-profile customers.



ON-SHORE

The Ligabue Group has an historical experience in the on-shore oil and gas industry. We are able to work in the most extreme conditions, with a staff specialized in ensuring high-quality services thanks to ISO and Total Quality Management certifications.



TURNKEY FORMULA

SELECTION, TRAINING AND EMPLOYMENT

CABIN CLEANING, PREPARATION AND RESTOCKING SERVICES

LAUNDRY AND IRONING

ON-BOARD PRODUCTION MONITORING IN COMPLIANCE WITH OUR FOOD QUALITY STANDARDS AND COST CONTROL

WASTE MANAGEMENT

WASTE MANAGEMENT SCHEMES AND COMPLIANCE WITH LEGAL REQUIREMENTS

LOCALIZATION OF AREAS WHERE WASTE MANAGEMENT IS PROBLEMATIC AND DEVELOPMENT OF SOLUTIONS

RECREATION AREAS

DEPENDING ON THE TYPE OF PLATFORMS, THERE MAY BE RECREATION AREAS. WE AT LIGABUE GROUP TAKE CARE OF CLEANING AND SANITIZING THESE AREAS FOR CREW.

HOUSEKEEPING

CLEANING OF THE ENTIRE PREMISES AND COMMON AREAS

VACUUMING AND CLEANING OF FLOORS

CLEANING AND RESTOCKING OF RESTROOMS

WASTE COLLECTION, SEGREGATION AND MANAGEMENT

TECHNICAL AND SANITARY ASSISTANCE

CLEANING AND SANITIZING OF TOOLS AND PREPARATION ROOMS

PREVENTION OF CROSS-CONTAMINATION OF PRODUCTS, PROCESSING AND FOOD CONTACT SURFACES DURING SANITIZING PROCEDURES

SAFETY IN THE USE OF CHEMICALS

COMPLETE SANITIZATION AND SQF DOCUMENTATION



CRUISE SERVICES



We operate our cruise ships providing a whole customer experience combining itineraries, onboard accommodation and excursions. The Ligabue philosophy is to understand the needs, requirements and wishes of individual customers and develop together a unique tailor-made product of the highest possible standard. We constantly strive for excellence and we are committed to delivering the best products and services. We are convinced that your success will be our success.



F&B SERVICE AND INNOVATION

WE CONTINUE TO INNOVATE PROCESS AND PRODUCTS.
WE HAVE TRAVELLING CORPORATE EXECUTIVE CHEFS AND
CORPORATE PASTRY CHEF TO SUPPORT THE GALLEY OPERATIONS,
TO IMPROVE THE STANDARDS AND TO TRAIN PEOPLE

FULL HOTEL MANAGEMENT

WE CREATE A TAILOR MADE FULL HOTEL MANAGEMENT PROPOSAL DESIGNED FOR YOUR BUSINESS SUCCESS

ITINERARY PLANNING

WE STUDY AND REALIZE THE ITINERARY PLANNING FOR BOTH OCEAN VESSELS AND RIVER VESSELS

EXCURSION

WE DESIGN AND ORGANIZE EXCURSION WORLDWIDE FOR OUR CUSTOMER TO ASSURE THEM THE BEST TRAVEL EXPERIENCE

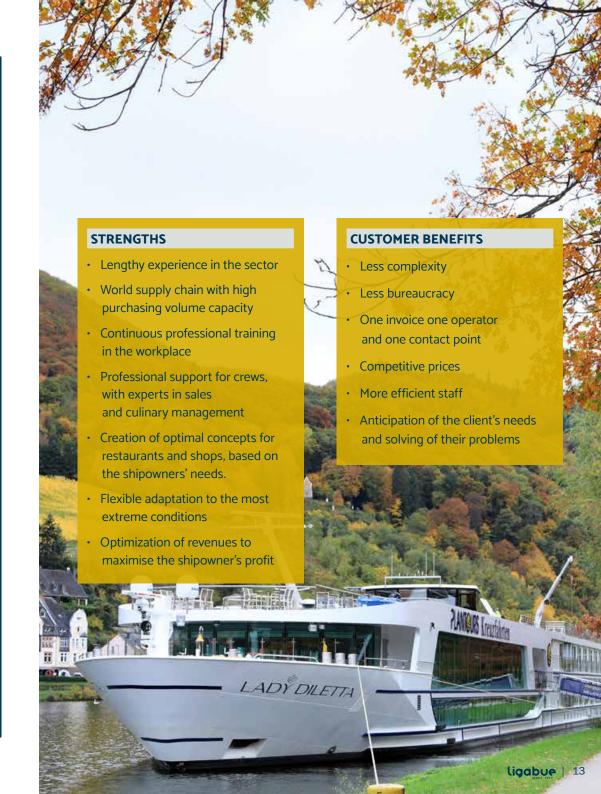
NAUTICAL AND PORT OPERATIONS

WE MANGE ALL NAUTICAL AND TECHNICAL MANAGEMENT FOR BOTH OCEAN AND RIVER VESSEL. WE PLAN AND MANAGE ALL THE PORTS OPERATION AROUND THE WORLD TO ENSURE MAXIMUM COST EFFICIENCY AND COMPLIANCE WITH REGULATIONS

MANNING

WE PROVIDE A FULL HOTEL MANNING SERVICE FOR ALL SHIPS, RESEARCHING, SELECTING AND TRAINING ALL THE CREW ONBOARD TO PROVIDE THE BEST SERVICE FOR OUR CLIENTS





FERRY SERVICES



The ferry business has been growing rapidly in recent years. Ligabue's long-standing presence and international experience in the business, lets the Group offer a wide array of vitally important services. We operate on Ferries providing crew catering, restaurant, self-service, bar and shop services management. Our philosophy is to understand the requirements and wishes of individual customers and develop together a unique tailor-made offering and service model. Optimum planning, definition and management of on-board catering and retail activities focused on customer satisfaction ensure the highest turnover and profitability, all in close co-operation with ship owners We constantly strive for excellence and we are committed to delivering the best service standards and products. We are convinced that your success will be our success.

Ligabue Group provide the **ferry industry** complete services for design, management and control of on-board catering and retail stores activities:

- Restaurants and self-service concept & offering design, sales management and cost control
- Bars and cafeterias concept & offering design, sales management and cost control
- Stores concept & offering design, sales management and cost control
- Supply chain food & beverage, retail and consumable supply
- Crew recruit, training and employment
- Marketing and communication strategy and implementation for turnaround growth



F&B SERVICE AND INNOVATION

WE CONTINUE TO INNOVATE PROCESS AND PRODUCTS. WE HAVE TRAVELLING CORPORATE EXECUTIVE CHEFS AND CORPORATE PASTRY CHEF TO SUPPORT THE GALLEY OPERATIONS, TO IMPROVE THE STANDARDS AND TO TRAIN PEOPLE ON BOARD. WE SERVE INTERNATIONAL CUSTOMERS.

QUALITY AND FOOD SAFETY

WE MAKE SURE THAT ALL THE SPECIFIC OPERATIONAL AND QUALITY STANDARDS ARE FOLLOWED AND THAT THE FOOD SAFETY PROGRAMS (HACCP AND USPH) ARE STRICTLY APPLIED.

PROCESS SIMPLIFICATION AND DIGITALIZATION

WE DEFINE AND APPLY STANDARD PROCEDURES FOR SUPPLY CHAIN, PRODUCTION PLANNING AND COST CONTROL TO INCREASE **OPERATIONS EFFECTIVENESS.**

WE ARE FOCUSED ON DIGITALIZATION OPPORTUNITIES TO INCREASE REVENUES AND TO MAKE PROCESSES MORE EFFICIENT.

MANNING SERVICE AND HR

WE SELECT THE BEST PERSONS FOR OUR JOB PROFILE AND WE CONTINUOUSLY TRAIN THEM: THIS IS THE WAY TO GAIN EFFICIENCY AND INCREASE THE POSITIVE CUSTOMER EXPERIENCE.

F&B SUPPLY AND LOGISTICS

WIDE-RANGING EXPERIENCE IN PROCUREMENT AND SUPPLYING GOODS WHEREVER OUR OPERATIONS ARE LOCATED.



RESTAURANTS MANAGED FERRIES







STRENGTHS

- Long-standing presence in the sector
- · International experience with clients of different countries
- Product quality as our main priority
- Concepts, assortment and sales processes continue innovation
- Skilled team for on-board services. trained on sales process and customer satisfaction
- Professional support for crews, with experts in sales operations and culinary management
- Best concepts design for bars, restaurants and retail shops, based on the shipowners' needs and market trends
- World supply chain with high purchasing volume capacity

SHIP-OWNER BENEFITS

- Complexity reduction
- F&B and Retail management experts support to quarantee innovation and profit increasing
- One invoice one operator one contact point
- Competitive prices
- · Reliable partner in cash management
- More effective staff in sales management
- Processes and Offering standardization
- Needs anticipation and problem solving approach



SHIP SUPPLY & CARGO SERVICES



SHIP SUPPLY

The worldwide maritime supplier.

The Ligabue Group is the perfect partner to supply ships, capable of meeting your storage, handling, and logistics needs. With a dedicated operator and timely service available 24/7/365, we offer you an excellence selection of products and a wide range of competitive prices.





SUPPLIES

SUPPLIES OF PROVISION, TECHNICAL AND BONDEND STORES

ON TIME DELIVERIES 24/7/365 (INCLUDED

EMERGENCY AND URGENT SUPPLIES)

WEEKLY F&V PRICELIST

ASSISTANCE DURING DELIVERY

ANNUAL TENDERING OF PRICES

SUPPLY OF HIGH-QUALITY ITEMS

SPARE PARTS AND HANDLING

CUSTOM CLEARANCE AT AIRPORT AND SEAPORT

SAFE STORAGE OF GOODS

ONLINE TRACKING SYSTEM

CONSOLIDATED DELIVERIES ONBOARD

LOGISTIC SOLUTION

WORLDWIDE DELIVERIES VIA AIR AND SEA **CUSTOM DOCUMENTS AND ARRANGEMENTS**

EXPORT

FULL ASSORTMENT OF PROVISIONS SHIPPED VIA AIR OR SEA FREIGHT TO WORLDWIDE DESTINATION

ATTRACTIVE PRICES ON VOLUME

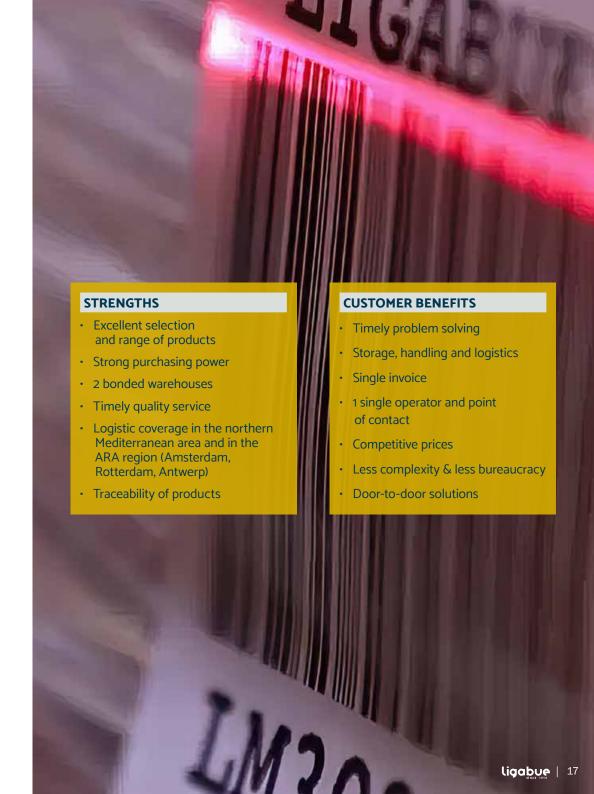












SHIP SUPPLY & CARGO SERVICES



CARGO

Pioneers in the cargo industry.

With a constant focus on quality and attention to different cultures, Ligabue Group's expert team provides the best cargo catering services. Thanks to its expertise and network, the Ligabue Group is able to reach all ports, large and small, and meet the needs of every customer.



Depending on the vessel's position, crew ethnicity and dietary requirements, the New Flexible daily rate guarantees the best rate, every day, everywhere.

STOCK MANAGEMENT

SIMPLE ORDER TEMPLATE ON BOARD THE VESSEL

BASED ON REQUESTED ASSORTMENT

PRODUCT SELECTION AVAILABLE FOR EASY

REFERENCE

VIRTUAL AND STOCK CHECK

BUDGET MANAGEMENT

MANAGING SPENDING WITH DYNAMIC DAILY RATE PER PERSON WITH TARGET PRICE

ONE DEDICATED OPERATION MANAGER AND ONE INVOICE PER MONTH FOR CONSUMPTION MANAGEMENT AND BUDGET CONTROL

WORLDWIDE SUPPLIES

SPOT RFQS FOR SPOT DELIVERIES IN ANY PORT OF THE WORLD

GLOBAL NETWORK OF SUPPLIER

MANAGING ALL THE SUPPLY CHAIN PROCESS, FROM PURCHASE ORDER TO DELIVERY



Online web portal for each vessel:

Dedicated Online training on: HACCP, HSE, WASTE MANAGEMENT Manuals Periodic Training Updates

Easy Access to Statistics and Quality Reports

Interactive menu based on the selected assortments constantly updated









FROM SUPPLIER TO PARTNER

Relationships of trust consolidated over time to grow with our customers.

Over the years we have been able to interpret not only the evolution of the market and social changes, but also the growth and new needs that companies have had.

Their change was also ours and the trust that is renewed over time is a real demonstration of this.



ACHILLE ONORATO



1943

1945

1948





سوناطراک sonatrach

1949

1955

2003

OUR CUSTOMERS

























































































































































































LIGABUE SOCIAL RESPONSIBILITY

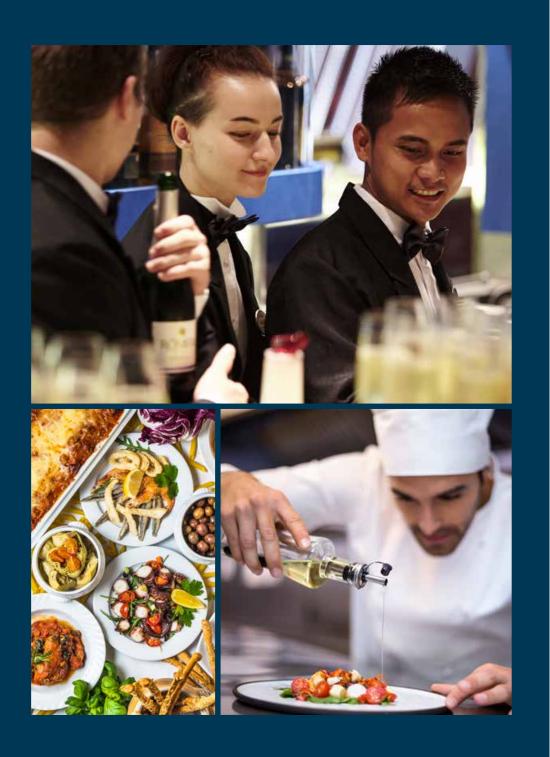
We care about the quality of life of our passengers, the health and safety of our employees and our customers, the social and economic development of the communities and places that host us, the protection of rights and the future of our planet and the environment.

The Ligabue Group cares deeply about its own social responsibility and works to ensure that an ethical commitment is embodied in tangible actions.

The challenge we face is to ensure growth while promoting the well-being of those around us.

- > QUALITY ASSURANCE
- > PEOPLE WELFARE
- > HEALTH PROGRAM
- > SUSTAINABILITY





BETTER CARE, **BETTER** LIVING

we care about the quality of life of those who travel with us

In collaboration with its most important customers and the main Italian nutrition institutes. Ligabue promotes and implements a wellness program designed to ensure a healthy and balanced diet.

It has created cutting-edge food products to adapt to the diverse ethnic groups and cultures of those who travel and work, taking into account eating habits, the type of guests, the jobs performed and the internal and external work environment, allowing the company to develop perfectly calibrated diets.

Ligabue has always championed the Mediterranean-Italian diet in the belief that it is synonymous with quality and variety.



We want to improve the quality of life for those living and working far from home: that is precisely why we pay special attention to the people who make up and surround our business.

HEALTH AND SAFETY



With over 8000 employees worldwide from 40 different ethnic groups, Ligabue considers the health and safety of its workers, customers and local communities to be

fundamental. Through training and activities to raise awareness at all levels of the company, Ligabue promotes common welfare and development.

PROTECTION OF RIGHTS



Since its foundation, Ligabue has adopted a policy of respect for cultural diversity, workers' human rights and the communities in which it operates.

Rights are protected through the adoption of international regulations and ethical values that have always characterised the company.

With regard to staff, Ligabue, which is ILO MLC 2006-certified, strictly adheres to international directives

and strict standards in terms of safety, hygiene, health and welfare. Ligabue has a series of safety policies and procedures in place to protect workers at all levels, particularly with regard to: HSE, waste management, occupational safety and personal protective equipment. To this end, the company

provides each worker with periodic in-depth training.

ENVIRONMENT AND SUSTAINABILITY



Conscious of being a quest in the countries where it operates, Ligabue strives to minimise its environmental impact in terms of use of resources, waste management and energy consumption. It directly pursues this goal through constant communication and training for its employees.



















"Learning is like swimming against the tide: if you stop, you go backwards"

Considering human resources as a company asset inevitably leads to investing in them to increase the skills of both the individual and the work teams.

Center of Excellence is the training program of Ligabue. Courses held by the sector's leading experts develop the skills of individuals, improve customer service and boost company growth.

SPECIFIC OBJECTIVES

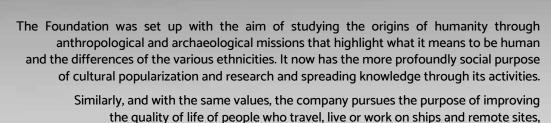
- > SYSTEMATIC TRAINING
- > A UNIFORM APPROACH
- > RAISED AWARENESS OF THE TOPIC
- > A COMMON LANGUAGE
- > KNOWLEDGE OF THE ASPECTS OF COMMUNICATION
- > EXPERIMENTING WITH COMMUNICATION, RAPPORT AND LEADERSHIP
- > INCREASING **PROFESSIONAL SKILLS**

METHODS

Costumised training process for operation managers, masters of ceremonies and cashiers.

- > GROUP TRAINING SEMINARS
- > ON-THE-IOB TRAINING **ONE-TO ONE COACHING ON BOARD**
- > GROUP FOLLOW-UP
- > ONE-TO-ONE TUTORING. **IN-PERSON OR REMOTE**



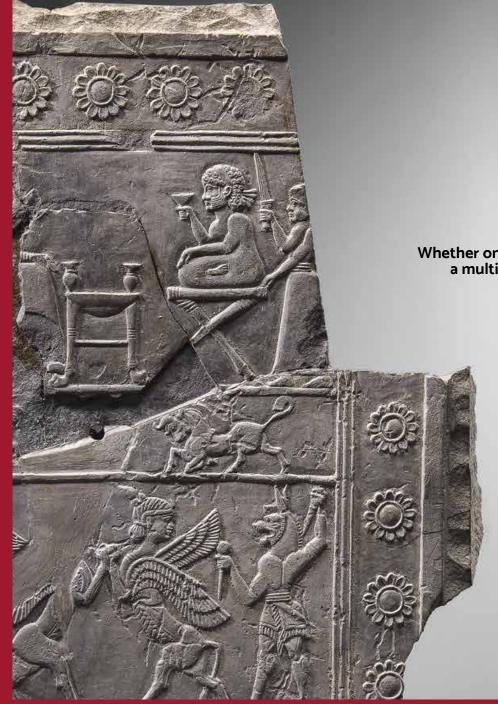


with particular focus on economic and social development of the places where it operates.

We believe that studying the past is essential to better understand the cultural differences of the people on whom our work impacts.

Whether on board a ship, on a platform in the middle of the sea or in a land drilling camp, a multitude of different people and ethnicities live together and our task is only one: to make them feel at home, even if they are far from home.

RESPONSIB



GET IN TOUCH WITH US [WHEREVER YOU ARE, THE LIGABUE GROUP IS WITH YOU]

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