

# TRADECORE INTERNATIONAL LIMITED

Your Trusted Procurement Partner



## Company Profile

2025/26

[www.tradecore-int.com](http://www.tradecore-int.com)



TRADECORE  
INTERNATIONAL LTD





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# About Us.

## WHO WE ARE

At Tradecore International, our vision is straightforward – *to be the leading international trade solutions specialist*. This vision motivates us to constantly focus on improving our services and create new and innovative ways of streamlining the processes of international trade. Everyone at Tradecore International believes that continually striving to be the best is our duty, obligation and responsibility. With our offices based in the United Kingdom and South Africa, we also have a network of reliable in-country agents throughout the world. We specialise in providing Global Procurement, Supply Chain Management and Distribution.

## OUR CORE VALUES

**Customer Service Excellence** – creating customer experience that is second to none. Tradecore is a solutions focussed business, we constantly strive to deliver a premium solutions focussed service to our customers at all times.

**Integrity and Trust** – *"We follow through on our promises – on time, every time"*. Ethical, honest and transparent. Our aim is to build trust with all stakeholders and customers to ensure long lasting relationships.

**Professionalism** – we conduct ourselves as professionals in all that we do. Working as a team always treating colleagues, customers, and stakeholders with respect. We take pride in the work we do.

**Indispensable** – we position ourselves as an indispensable supply partner to our customers. We go above & beyond for our customers every time.





# Industries We Serve:

- Aviation
- Construction
- Energy
- Government and NGO
- Manufacturing
- Marine
- Mining
- Oil and Gas
- Ports and Harbours

At Tradecore, our commitment to innovation, strategic partnerships, and versatility across diverse industries positions us as a dynamic force in the global fintech landscape. We are not bound to a particular industry—our adaptability drives growth into emerging markets and sectors, ensuring we stay ahead of the curve. By understanding and responding to the unique needs of our customers, we deliver tailored solutions that add measurable value to their supply chains.

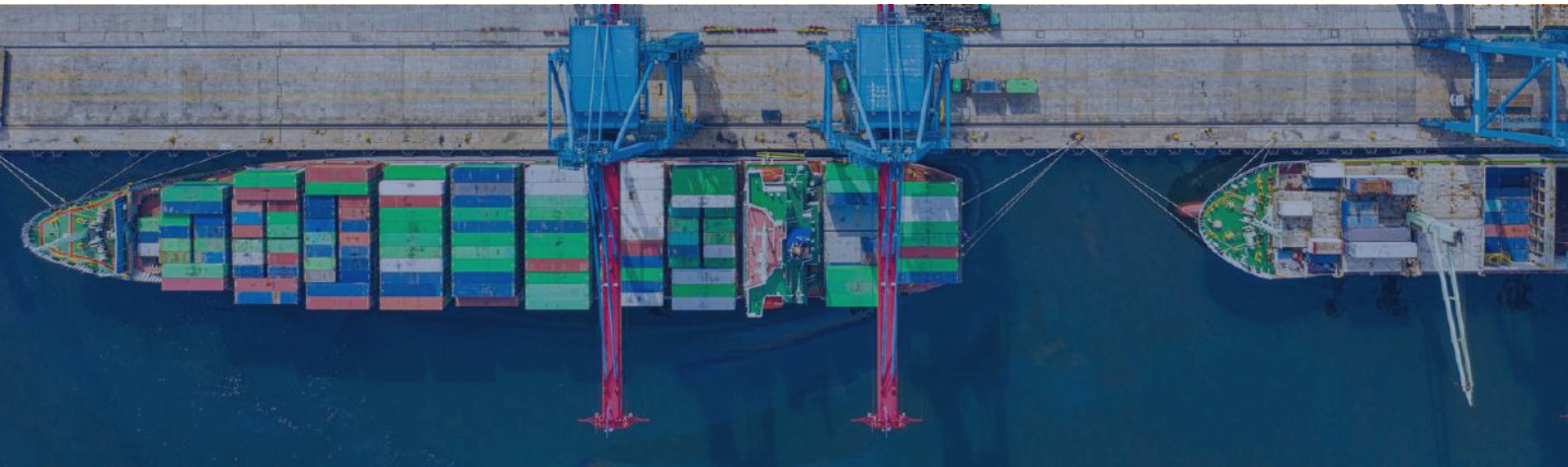
# Our Services.

## **PROCUREMENT**

Tradecore International delivers comprehensive, end-to-end procurement solutions. Our team of skilled professionals are able to source a wide range of products and equipment globally, leveraging a robust network of trusted suppliers. With strategically located consolidation hubs in Europe, the USA, the Middle East, Australia and South Africa, we minimise lead times and reduce logistical costs for our clients. Our goal is to enhance purchasing performance while driving cost efficiency for our customers and reducing lead times

## **SUPPLY CHAIN MANAGEMENT**

We offer reliable and comprehensive logistical and supply chain solutions. Our expert Supply Chain Management team specialises in air, sea, and road freight, handling all types and sizes of cargo – from bulk shipments to single packages – with precision and efficiency.



## **GLOBAL DISTRIBUTION**

**Tradecore International is proud to represent a wide network of trusted global brands and manufacturers, ensuring we deliver quality, reliability, and performance across every order.**

Our portfolio includes industry leaders such as ABB, Allen Bradley, Atlas Copco, Baldwin, Black Snake, Bobcat, Bosch, Bridgestone, Burkert, Caterpillar, Cisco, Cromwell UK, Cummins, DeWalt, Dell, Donaldson, Draper, Draper Tools UK, Dy-Mark, EATON, Eco Spill, Endress & Hauser, Enerpac, Enerpac South Africa, FAG, Flexco UK, Fleet guard, Fuchs, Gedore Torque, Goodyear, Grundfos, Hilti, Hitachi, Honeywell, Hydac, JCB, John Deere, King Tony Tools, KingGee, Komatsu, Kubota, MAGNUM Australia, MAN, Mercedes, Minetuff, MSA, Nissan, Nitto Kohki, Parker, Perkins, Pioneer Pumps, Portwest, Pramac Generac, RAD Torque Tools, Rema Tip Top, Rexnord, Sandvik, Scania, Schneider, Shell, Sick, Siemens, SKF, SMC, Steel Blue Boots, Sutton Tools Australia, Terex, Teng Tools, Timken, Toyota, TRu Brands, Volvo, WEG, and Wika. Through these partnerships, we provide comprehensive procurement solutions that support operations across construction, mining, automotive, manufacturing, energy and more.

# How We Do It.



## WE HELP BUILD A PROCUREMENT STRATEGY THAT WORKS

With a core focus on cost reduction and supply efficiency, we identify where the opportunities are to increase savings. Our procurement solutions are bespoke and tailored to your unique business. We implement best practice at each point along the supply chain.

## BENEFITS OF USING TRADECORE

- Single source procurement solution
- Competitive pricing as a result of Tradecore's buying power
- Reduced costs of the purchasing function
- Increased efficiency of the purchasing function
- Improved lead times to site
- Emergency sourcing assistance
- Global consolidation hubs
- Reduce time spent on sourcing equipment from abroad
- Reliable and trustworthy procurement partner

## WE UNDERSTAND YOUR OPERATIONAL REQUIREMENTS

Our expert Procurement Team will evaluate your current purchasing through a detailed review and analysis of your purchasing data and process.

## WE ALWAYS OFFER A PERSONAL SERVICE

You will be supported by a dedicated Account Manager who will be responsible for providing you with a premium service from the sourcing stage to delivery and after sales support.

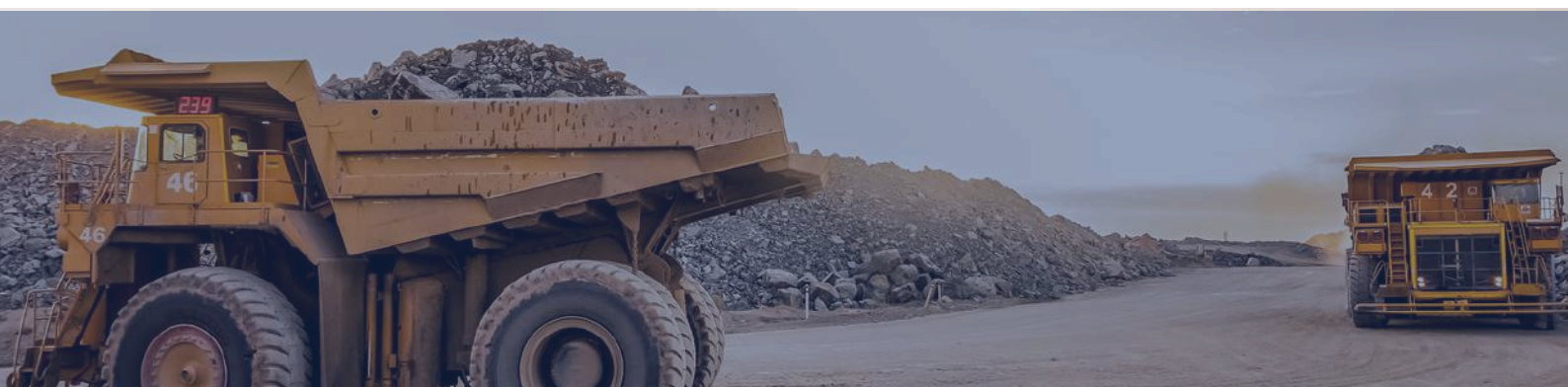
## WHAT OUR CLIENTS SAY

“We have been thoroughly impressed with the professionalism, reliability, and quality of service provided by Tradecore International. We confidently recommend them as a supplier of choice.”

***Large Gold Mine, West Africa***

“Excellent customer service and highly responsive. Would 100% recommend.”

***Tea Plantation, East Africa***





# Our Team.

## ACCOUNT MANAGEMENT

At Tradecore International, we believe procurement should be more than just transactional—it should be personal, proactive, and built on trust. That's why we assign a dedicated, full-time Procurement Specialist to every client. This isn't just a point of contact—it's a true extension of your business, someone who will fully manage your procurement needs from the moment you place an enquiry to the final delivery of your goods.

Our one-on-one account management model eliminates the frustration of being passed between departments or chasing multiple people for answers. Your Procurement Specialist takes full ownership of your account, building a deep understanding of your operation, sourcing patterns, preferred manufacturers, delivery expectations, and key pain points. This relationship-first approach allows us to deliver a tailored service that aligns directly with your business goals, saving you time, money, and hassle.

But we go far beyond simply processing purchase orders.

Our specialists are industry-trained to provide strategic procurement support—whether that's advising on alternative product options, securing the most competitive pricing, reducing lead times, or helping you forecast demand across upcoming projects. We work closely with our supplier network to negotiate on your behalf, always prioritising value, speed, and reliability.

When challenges arise—such as product shortages, urgent requests, or logistical complications—your dedicated specialist is already one step ahead. With a strong understanding of your business and a direct line to our expediting, logistics, and warehouse teams, they can respond rapidly to shifting circumstances and provide real-time solutions to keep your operations on track.

### **This integrated support ensures:**

- **Faster and more accurate order fulfilment**
- **Consistent, clear communication**
- **Minimal disruptions to your supply chain**
- **Transparent tracking and reporting at every stage**

At Tradecore, we pride ourselves on creating lasting partnerships—not short-term transactions. Our clients know they can rely on us not only to source and supply but to solve problems, anticipate needs, and support their growth every step of the way.

In a fast-paced global market, having someone in your corner who understands your business and can act quickly makes all the difference. That's what our dedicated Procurement Specialists deliver—and it's one of the key reasons clients across the world choose Tradecore International as their trusted procurement partner.



# END-TO-END SERVICE

## Expediting That Keeps You Ahead

At Tradecore, our Expediting Team plays a vital role in keeping your orders moving. From the moment an order is placed, they take control—tracking progress, liaising with suppliers, confirming dispatch dates, and chasing updates so you don't have to. Their proactive approach ensures delays are avoided, urgent requests are prioritised, and every stage of the process is tightly managed.

Alongside them, our Accounts Team ensures the financial side runs just as smoothly. From issuing invoices and managing pre-payments to resolving queries and aligning with your internal finance team, they keep everything clear, compliant, and on schedule. Together, these teams provide fully aligned, end-to-end support—ensuring your orders move efficiently through every stage without crossed wires or unnecessary delays.

## Logistics Without Limits

Moving goods globally is complex—but our Logistics Team makes it feel simple. From managing international freight bookings and arranging customs clearance to handling critical shipping documentation and coordinating final-mile delivery, they ensure every box is ticked and every regulation is met. We work closely with a trusted network of freight forwarders and couriers who understand our expectations for speed, compliance, and care. That means you benefit from reliable transit times, end-to-end tracking, and direct access to shipment updates—giving you complete peace of mind throughout the journey. Whether by air, sea, or road, our logistics strategy is designed to reduce delays, avoid hidden costs, and move your goods efficiently through even the most complex global channels.

## Warehousing Done Right

Once your goods arrive at our facility, our Warehouse Team takes over with the same level of precision and care. Every item—regardless of size or quantity—is thoroughly inspected, securely packed, and prepared for dispatch in line with your specifications. Our warehouse processes are built for accuracy and accountability. From quality checks and labelling to customised packing solutions and consolidation services, we ensure your shipment is complete, correct, and ready for delivery without delays. We also offer flexible storage options, support with partial shipments, and tailored handling instructions based on your operational needs—because we know one size doesn't fit all.

Together, these teams form the backbone of Tradecore's end-to-end service. With tight coordination and expert oversight at every step, we make sure your supply chain is not just efficient—but dependable, agile, and built around your needs.



# Products We Supply.

- Personal Protection Equipment (PPE)
- Industrial workwear
- Vehicles
- Vehicle and truck spares
- Earthmoving equipment
- Tyres
- Heavy machinery
- Valves
- Filters
- Gaskets
- Sealants
- Pumps and spares
- Bearings
- Idlers
- Conveyor belts and rollers
- Lifting and rigging equipment
- Drilling equipment
- Lubricants
- Hydraulic equipment
- Electric motors
- Generators
- Gearboxes
- Electrical equipment
- Transformers, relays and breakers
- Cabling
- Welding equipment
- Workshop and power tools
- Fasteners
- Construction steel
- HDPE and MDPE pipework
- Industrial chemicals
- Laboratory equipment
- Medical equipment
- I.T. spares
- Office supplies
- Janitorial products

If your requirement isn't listed above, Tradecore is dedicated to sourcing the specific materials or items you need. Please direct all your requests to **[sales@tradecore-int.com](mailto:sales@tradecore-int.com)**, and we'll ensure we meet your needs.





# Brands We Distribute.

**GEDORE**

**FLEXCO**

**sutton**  
SUPERIOR SINCE 1917

**RAD**  
TORQUE SYSTEMS

**M MAGNUM**

**ENERPAC**

**Cromwell**

**TRU Brands**

**TENGTOOLS**

**NITTO KOHKI**

**PRAMAC**

**GENERAC**

**DRAPER Tools**

**STEEL BLUE**

**KING TONY**

**PIONEER PUMP**  
PERFORMANCE THROUGH INNOVATION™

**Dy-Mark**

**BLACK SNAKE**

**MINETUFF**  
PIONEER PUMP

In 2025, we've onboarded more brands and partners than ever before - strengthening our position across the industries we specialise in. These strategic partnerships give our customers access to the most competitive pricing and lead times, ensuring smoother, more efficient operations.



# Net Zero 2050.

## **Our Commitment to Net Zero by 2050**

At Tradecore International, we recognise that the future of business is not just about performance—it's about responsibility. That's why we're proud to commit to achieving Net Zero carbon emissions by 2050.

## **Leading with Purpose**

Our Net Zero pledge is more than a target—it's a fundamental shift in how we operate. From procurement and warehousing to logistics and delivery, we're actively transforming every part of our supply chain to minimise environmental impact and build a more sustainable future for the industries we serve.

## ***What We're Doing...***

### **Greener Operations**

We're investing in energy-efficient systems across our offices and warehouse, exploring renewable energy sources, and working to reduce waste through smarter resource management.

### **Sustainable Sourcing**

We're prioritising partnerships with suppliers who share our environmental values, ensuring the products we source are ethically produced and transported with sustainability in mind.

### **Eco-Friendly Logistics**

Our logistics strategy includes optimised transport routes, reduced air freight dependency, and working with carriers who are committed to lower emissions.

### **Smarter Packaging**

We're continuously reviewing our packaging materials and methods to reduce plastic use, cut down on excess waste, and introduce recyclable or biodegradable alternatives wherever possible.

### **Carbon Accountability**

We are actively measuring our carbon footprint and will offset unavoidable emissions through credible and certified carbon offsetting programmes—ensuring complete transparency every step of the way.

## **Why It Matters**

This is not just about compliance—it's about leadership. As our clients move toward greener targets, we're here to support them with a supply chain partner that shares their values and takes action. By 2030, we aim to be a carbon-neutral company, setting a new standard in ethical and sustainable procurement.



# Our Promise.



In 2024, Tradecore International became an official member of the SME Climate Hub, a global initiative empowering small and medium-sized businesses to take bold climate action. This recognition reflects our ongoing commitment to sustainability and our responsibility as a key player in international procurement and logistics.

By joining the SME Climate Hub, we have pledged to:

- **Measure and reduce our carbon emissions**
- **Disclose our environmental impact transparently**
- **Work toward achieving Net Zero by 2050**
- **Support climate-positive innovation across our supply chain**

Our membership places us alongside forward-thinking businesses who understand that future success is tied to environmental accountability. Through this initiative, we gain access to tools, insights, and a global community that helps us stay at the forefront of sustainable business practices.

## Our Sustainability Promise to You

At Tradecore International, we know that responsible procurement isn't just a preference—it's a priority. That's why we're committed to building a supply chain that's not only efficient and cost-effective, but also ethically driven and environmentally conscious.

### **We promise to:**

Source responsibly by working with suppliers who uphold ethical labour practices and environmentally sustainable manufacturing.

Prioritise sustainability by partnering with vendors who use recycled materials, reduce waste, and operate with energy-efficient systems.

Minimise environmental impact by optimising transport routes and reducing emissions across every stage of the supply chain.

By embedding sustainability into everything we do, we're not only supporting the planet—we're helping you meet your environmental goals without compromising on value, quality, or service.





## From Our Customers.

“I wanted to take a moment to express my sincere appreciation for the exceptional service and support you have provided us over this past time. Your dedication to quality and your commitment to meeting our needs have not gone unnoticed.

Your team's professionalism and efficiency have greatly contributed to our success, and we are grateful for the strong partnership we have developed. The timely deliveries, attention to detail, and willingness to go the extra mile have made a significant difference in our operations.

Thank you once again for your outstanding service. We look forward to continuing our successful collaboration and achieving even greater milestones together”.

***Oil & Gas Site, West Africa.***

“Tradecore International has consistently supplied us with a range of products including Mechanical, Electrical, and Instrumentation. Throughout our partnership, Tradecore has demonstrated an exceptional ability to fulfil our diverse product requirements promptly and efficiently.”

***Diamond Mine, West Africa.***





# Contact Details.

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